



LNC MEETING MINUTES, DECEMBER 5-6, 2009, NASHVILLE, TN

To: Libertarian National Committee
From: Bob Sullentrup
CC: Wes Benedict
Date: 1/16/2010

CURRENT STATUS: **APPROVED FEBRUARY 27, 2010**

VERSION LAST UPDATED JANUARY 13, 2010

THESE MINUTES DUE OUT IN 30 DAYS: JANUARY 5, 2010

DATES BELOW MAY BE SUPERSEDED BY MAIL BALLOT:

LNC COMMENTS DUE IN 45 DAYS: JANUARY 15, 2010

REVISION RELEASED (LATEST) 14 DAYS PRIOR: FEBRUARY 14, 2010

BARRING OBJECTION, MINUTES OFFICIAL 10 DAYS PRIOR: FEBRUARY 18, 2010

* AUTOMATIC APPROVAL DATES RELATIVE TO FEBRUARY 28 MEETING

The meeting commenced at 8:33am on December 5, 2009 at the Renaissance Hotel in downtown Nashville, TN.

MOMENT OF REFLECTION

Chair Bill Redpath called for a moment of reflection, a practice at LNC meetings.

He noted the LNC convening in Nashville was most appropriate considering the Titans' football stadium is named LP Field.

The chair also noted with regret the passing on November 30 of John Famularo, a friend, activist and former LNC Secretary.

OPPORTUNITY FOR PUBLIC COMMENT

Daniel Lewis welcomed the LNC to Nashville and announced a get-together at the Big River Grille Saturday Evening. He also distributed information packets about Nashville.

PAPERWORK CHECK

Chair Bill Redpath asked the Secretary to confirm the binder's contents.

ATTENDANCE AND CREDENTIALS

Attending the December 5-6, 2009 LNC meeting in Nashville were:

Officers: Chair Bill Redpath, Vice-Chair Michael Jingoian, Treasurer Aaron Starr, Secretary Bob Sullentrup.

Parliamentarian: M Carling.

At-Large Representatives: Admiral Michael Colley, Pat Dixon, Lee Wrights, Dr. Mary Ruwart, Alicia Mattson.

Regional Representatives: Tony Ryan (1), Mark Hinkle (2), Rebecca Sink-Burris (3), Stewart Flood (4), Dr. James Lark (5-S), Dan Karlan (5-N), Rachel Hawkrigde (7). Julie Fox (6) was not in attendance.

Regional Alternates: Scott Lieberman (2). Jake Porter (6) showed up later in the day and sat in for Julie Fox.

Alternates not attending included Rob Latham (1), Bob Jackson (3), Heather Scott (4), Berlie Etzel (5-S), and Steve LaBianca (7)

LNC Counsel Gary Sinawski attended.

Staff included Executive Director Wes Benedict and Director of Operations Robert Kraus.

2008 LP Presidential nominee Bob Barr attended after Saturday lunch along with Shane Cory, part of Mr. Barr's campaign staff and former LP Executive Director.

The gallery included Vicki Kirkland (FL), Davidson (Nashville) County Chair Daniel Lewis, Paul Frankel, Mark Bodenhausen (AL), Lisa Leeds (TN), Andy Jacobs (PA), Kevin Knedler (OH), Camden

McConnell (TN), Scott Williamson (TN), Roger Gary (TX), Credentials Committee Chair Jeff Dimit (SC), Christopher Jayne (TN), Isaac Standridge (TN), Steve Gordon and Christopher Thrasher.

The following table lists the composition of the current LNC as accepted at the May 26, 2008 meeting. Hardy Macia resigned in November 2008 as Region 5 North alternate with Carl Vassar replacing him. George Squyres resigned as Region 1 alternate in December 2008. Rob Latham (UT) became the Region 1 alternate on March 17.

Region	Affiliates	Representative	Alternate
Region 1	Alaska, Arizona, Colorado, Kansas, Montana, Nevada, New Mexico, Utah, Wyoming	Tony Ryan ¹ (AZ)	Rob Latham
Region 2	California	Mark Hinkle (CA)	Scott Lieberman (CA)
Region 3	Kentucky, Michigan, Ohio, Indiana	Rebecca Sink-Burris (IN)	Bob Jackson (MI)
Region 4	Alabama, Georgia, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee, Texas	Stewart Flood (SC)	Heather Scott (TN)
Region 5 - South	Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia	James W. Lark, III (VA)	Berlie Etzel (PA)
Region 5 - North	Connecticut, Maine, New Hampshire, New Jersey, New York, Rhode Island, Vermont	Dan Karlan (NJ)	Carl Vassar (CT)
Region 6	Illinois, Iowa, Minnesota, Missouri, Nebraska, North	Julie Fox (IL)	Jake Porter (MO)

¹ Mr. Ryan also has a residence in SD. He serves on the LNC as a resident of AZ.

Region	Affiliates	Representative	Alternate
	Dakota, South Dakota, Wisconsin		
Region 7	Florida, Hawaii, Idaho, Oregon, Washington	Rachel Hawkrige (WA)	Steve LaBianca (FL)
Orphans	Oklahoma, Massachusetts, Arkansas		

REPORT OF POTENTIAL CONFLICTS OF INTEREST

Dr. James Lark e-mailed a statement of a potential conflict of interest which is listed in the appendix.

APPROVAL OF THE AGENDA

The LP entered the meeting with the following agenda:

Libertarian National Committee, Inc. December 5-6, 2009 Meeting Agenda Nashville, TN - Preliminary

Call to Order	8:30 am (minutes)
Moment of Reflection	1
Opportunity for Public Comment	10
Credentials Report and Paperwork Check (Secretary)	5
Report of Potential Conflicts of Interest	5
Approval of the Agenda	5
 Standing Reports	
Chair's Report	15
Treasurer's Report	30
Secretary's Report	10
 Staff Report	
Staff	60
Counsel's Report	30
 Reports Previously Submitted in Writing	

Campus Organizing Report (Lark)	5
Various Regions	5 per

Action Items

Goals (Lark)	30
Conventions 2010 & 2012 (Colley)	30
Ballot Access 2010 (Redpath)	30
Budget 2010 (Starr) (already submitted in writing)	120
Policy on EPCC Responsibilities (Karlan)	15
Policy on Merit-Based Relationships (Karlan)	15
Policy on Hiring and Termination (Karlan)	15
Bylaws Committee Report (Karlan)	10
Policy on Convention Speakers (Karlan)	15
EPCC Replacement for Admiral Colley (Redpath)	10
LNC Budget Review Process (Ruwart)	20
Updating Promotional Materials (Porter)	15
Policy Update on the APRC (Flood)	15
Donor Disclosure Committee Recommendation (Hinkle)	25
Policy on Publicizing Libertarian in the Media (Starr or Karlan)	15
Policy on Definition of Notice (Starr or Karlan)	15
Policy Update on Membership Benefits (Starr or Karlan)	15
Policy Update on Life Membership (Starr or Karlan)	15
Metrics for Office (Starr or Karlan)	15
Amicus Brief in Illinois Gun Case (Redpath/Flood/Hawkridge)	15
Resolution on Standards to Hold Positions of Libertarian Leadership (Starr)	15
Texting Application Demonstration (Steve Gordon)	15
Opportunity for Public Comment	10

Adjournment

Aaron Starr noted a couple of items submitted via e-mail were missing. These included 'Agenda Format' and 'Authority to Set Agendas'. Aaron moved to put 'Authority to Set Agendas' immediately after the approval of the agenda. The motion passed without objection.

Rachel Hawkridge moved to remove the 'Policy Regarding Life Members'. There was no objection.

Lee Wrights moved to remove 'Standards to Hold Positions of Libertarian Leadership'. The motion passed.

Aaron Starr moved to place 'Metrics for Office' after Dr. Lark's item on 'Goals'. The measure failed 5-7.

A motion to alter the 'LNC Budget Review Process' and 'Update Promotional Materials' failed for a lack of a second.

Rachel Hawkrige moved to strike 'Merit Based Relationships'. Mary Ruwart moved to consider this item after 'Metrics for Office'. Both failed.

The resulting agenda read as follows:

Libertarian National Committee, Inc.
December 5-6, 2009 Meeting Agenda
Nashville, TN – Adopted

Call to Order	8:30 am (minutes)
Moment of Reflection	1
Opportunity for Public Comment	10
Credentials Report and Paperwork Check (Secretary)	5
Report of Potential Conflicts of Interest	5
Approval of the Agenda	5
<i>Authority to Set Agendas</i>	15
Standing Reports	
Chair's Report	15
Treasurer's Report	30
Secretary's Report	10
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Staff	60
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Policy Update on Membership Benefits (Starr or Karlan)	15
Policy Update on Life Membership (Starr or Karlan)	15
Metrics for Office (Starr or Karlan)	15
Amicus Brief in Illinois Gun Case (Redpath/Flood/Hawkridge)	15
Resolution on Standards to Hold Positions of Libertarian Leadership (Starr)	15
Texting Application Demonstration (Steve Gordon)	15
<i>Agenda Format</i>	15
Opportunity for Public Comment	10
 Adjournment	

AUTHORITY TO SET AGENDA

Aaron Starr and Dan Karlan prepared the following motion, included in the binder, to amend the policy manual:

Section 1.01.1 GENERAL DELEGATION OF AUTHORITY: Proposed Agenda

The Chair shall propose an agenda for each session of the LNC ~~meeting shall be the responsibility of the Chair.~~ⁱ

Section 2.07.1 PARTY RECORDS: Proposed Agenda and Reports

The proposed agenda and all reports shall be distributed to the LNC at least 14 days prior to the ~~meeting~~ session.ⁱⁱ

Section 3.05.1 MEETING SUPPORT AND DOCUMENTATION: Proposed Agenda

The proposed agenda shall ~~also~~ be posted on the LP.Org website at least seven days

prior to the [meeting session](#).

~~i This rule empowers the chair to set (rather than propose) the agenda and distribute it.~~
A

~~suspension of the rules is required for the LNC to amend this agenda.~~ In the absence of this rule, RONR page 443 states that the Secretary would be responsible for preparing “prior to each meeting an order of business for the use of the presiding officer, showing in their exact order, under the correct headings, all matters known in advance that are due to come up and – if applicable – the times for which they are set.”

~~Also, in the absence of this rule, RONR page 363 states that a pre-circulated agenda is not binding and it would take a simple majority for the LNC to adopt an agenda (page 360), rather than a 2/3 vote to override the agenda set by the Chair.~~

Note: RONR page 80 defines session as a “meeting or series of connected meetings devoted to a single order of business, program, agenda or announced purpose, in which – when there is more than one meeting—each succeeding meeting is scheduled with a view to continuing business at the point where it was left off at the previous meeting.”

ii In the absence of this rule there is no requirement in RONR to send such documents in advance. RONR page 443 states that the Secretary is responsible for preparing “prior to each meeting an order of business for the use of the presiding officer, showing in their exact order, under the correct headings, all matters known in advance that are due to come up and – if applicable – the times for which they are set.” RONR page 363 states that a proposed agenda is not binding. “In some organizations, it is customary to send each member, in advance of a meeting, an order of business or agenda, with some indication of the matters to be considered under each heading. Such an agenda is often provided for information only, with no intention or practice of submitting it for adoption. Unless a pre-circulated agenda is formally adopted at the session to which it applies, it is not binding as to detail or order of consideration, other than as it lists preexisting orders of the day (pp. 353ff.) or conforms to the standard order of business (pp. 24-25, 342ff.) or an order of business prescribed by the rules of the organization (pp. 15-17, 24).”

It requires a simple majority for the LNC to adopt an agenda (page 360).

Without objection the motion passed.

OFFICER REPORTS

CHAIR’S REPORT

Chair Bill Redpath provided an oral report summarizing what he had done the following since the St. Louis meeting:

- Bill noted he speaks with Executive Director Wes Benedict 4-5x / week, particularly on weekends.
- He has appeared on talk shows and interviews including WBT in Charlotte on health care, WWL radio on 10-26 and KWRE St. Louis
- On July 26 he met with Jim Clymer of the Constitution Party in Harrisburg discussing ballot access and other items of joint interest.
- He met with Alexander McCobin of the Students for Liberty at a Washington Nationals (baseball) game.
- Bill may have gone to Gabon in Africa to be an election observer in Gabon. Ali Ben Bongo won the election.
- He attended the CATO Salmonfest at the Crane residence on 9-12. In addition, he attended the CATO event featuring James Bennett's book, "How the D's & R's Freeze Out the Other Parties", for which he wrote the afterword and Ralph Nader the prologue.
- He helped in the Matt Cholko campaign for House of Delegates in the Virginia legislature
- He participated as board member on FairVote and Citizens in Charge organizations
- Bill noted that while IRV (immediate runoff voting) passed in St. Paul, MN, the initiatives failed in several regions of the country
- The 'most LP party' in Germany garnered 14% of the vote in recent elections and obtained 14% of the seats.
- He attended a Future of Freedom Foundation event
- He had fruitful meetings with Dave Bibeault, Rhode Island Chair and pharmacist, and Dave Blau, Massachusetts Chair, a patent attorney.
- He has been recruiting candidates to run for local offices in Virginia.
- Bill congratulated Lee Wrights, a newly minted LP Life Member.

TREASURER'S REPORT

Aaron Starr presented a treasurer's report for September and October 2009 that were included in the binder. In particular, Aaron noted:

- Aaron noted quarterly financials are being mailed to sustaining members who were delegates.
- He has added more detail and granularity to the financial reports including detail on administrative costs, direct mail, telemarketing, and new donor giving versus that raised from existing donors
- Aaron expects a good month from November, largely owing to the recapture of sustaining members. December typically is a lower performing month.

SECRETARY'S REPORT

Bob Sullentrup noted he calculated and published convention delegate allocations in accordance with Article 11 of the Bylaws.

He said he has no plans to produce delegation chairs manuals in binders for the Convention. Instead, he plans to e-mail Denver delegates and provide a link to the online version

In addition, he is seeking additional convention help to tabulate ballots. Late in the Denver convention Dan Karlan and Bob Sullentrup were tabulating results from the prior election, preparing ballots for the upcoming election and recording motions from the floor. Doing three things at once proved infeasible, and offloading ballot tabulation should solve that problem. Mark Goddard is a prospective volunteer from Colorado according to Tony Ryan.

Bob also addressed the issue of e-voting for 2010. The LSLA meeting will serve as the technology's proving ground, and e-voting will not be entertained for 2010 without a successful dry run in Austin.

With the passing of John Famularo, now is an ideal time to attempt to recover the Party's lost minutes from the 1990's. Dave Walter and Ken Sturzenacker are prime contacts.

Bob Sullentrup noted the mail ballots introduced since the St. Louis meeting included:

- Sent 8/5/2009. ***I (Stewart Flood) move that we adopt the reformatted Policy Manual sent to us on July 26th by Mr. Karlan as the replacement for the current Policy Manual.*** Co-sponsors: Stewart Flood, Alicia Mattson, Rebecca Sink-Burris, Mark Hinkle. Passed 9-3, 5 abstentions.
 - Voting in favor: Michael Jingoian, Bob Sullentrup, Aaron Starr, Michael Colley, Alicia Mattson, Mark Hinkle, Rebecca Sink-Burris, Stewart Flood, Dan Karlan
 - Opposed: Tony Ryan, James Lark, Rachel Hawkridge,
 - Abstaining: Pat Dixon, Mary Ruwart, Bill Redpath, Lee Wrights, Julie Fox

- Sent 8/22/2009. **Proposed change to the Policy Manual authorizing the secretary to make technical changes.** See Appendix B for the full text. Co-sponsors: Dan Karlan, Stewart Flood, Rebecca Sink-Burris, Bob Sullentrup. Passed 12-2, 3 abstentions.
 - Voting in favor: Michael Jingoian, Bob Sullentrup, Aaron Starr, Michael Colley, Pat Dixon, Alicia Mattson, Tony Ryan, Mark Hinkle, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, James Lark
 - Opposed: Lee Wrights, Julie Fox
 - Abstaining: Mary Ruwart, Rachel Hawkridge, Bill Redpath
- Sent 8/27/2009. **Proposed change to the Policy Manual concerning the general delegation of authority - Executive Committee.** See Appendix B for the full text. Co-sponsors: Alicia Mattson, Stewart Flood, Dan Karlan, Mark Hinkle. Passed 11-0, 6 abstentions.
 - Voting in favor: Michael Jingoian, Bob Sullentrup, Aaron Starr, Pat Dixon, Alicia Mattson, Mark Hinkle, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, James Lark, Julie Fox
 - Opposed: none
 - Abstaining: Michael Colley, Lee Wrights, Mary Ruwart, Tony Ryan, Rachel Hawkridge, Bill Redpath
- Sent 9/13/2009. **Proposed change to the Policy Manual concerning membership.** See Appendix B for the full text. Co-sponsors: Dan Karlan, Alicia Mattson, Stewart Flood, Rebecca Sink-Burris. Passed 9-7, 1 abstention.
 - Voting in favor: Michael Jingoian, Bob Sullentrup, Aaron Starr, Michael Colley, Alicia Mattson, Mark Hinkle, Rebecca Sink-Burris, Stewart Flood, Dan Karlan
 - Opposed: Pat Dixon, Lee Wrights, Mary Ruwart, Tony Ryan, James Lark, Jake Porter, Rachel Hawkridge
 - Abstaining: Bill Redpath
- Sent 9/28/2009. **Our ED shall correct the donation records to reflect that Mr. Wrights was a dues-paying member of the Libertarian Party from April 2008- April 2009.** Co-sponsors: Mary Ruwart, Lee Wrights, Michal Colley, Mark Hinkle. Failed for lack of quorum participation, 8-0, 9 abstentions.
 - Voting in favor: Michael Jingoian, Michael Colley, Lee Wrights, Mary Ruwart, Tony Ryan, Mark Hinkle, Julie Fox, Rachel Hawkridge
 - Opposed: none
 - Abstaining: Bill Redpath, Bob Sullentrup Aaron Starr, Pat Dixon, Alicia Mattson, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, James Lark

- Sent 10/18/2009. ***I (Alicia Mattson) move that Aaron Starr be appointed as second alternate to the Platform Committee.*** Co-sponsors: Alicia Mattson, Stewart Flood, Rebecca Sink-Burris, Dan Karlan. Passed 7-5, 5 abstentions.
 - Voting in favor: Bob Sullentrup, Aaron Starr, Alicia Mattson, Scott Lieberman, Rebecca Sink-Burris, Stewart Flood, Dan Karlan,
 - Opposed: Julie Fox, Rachel Hawkridge, Tony Ryan, Mary Ruwart, Lee Wrights
 - Abstaining: Bill Redpath, Michael Jingoian, Michael Colley, Pat Dixon, James Lark
- Sent 11/4/2009. ***Change Section 2.02 of the Policy Manual regarding Employment Policy and Compensation Committee.*** See Appendix B for the full text. Co-sponsors: Dan Karlan, Stewart Flood, Rebecca Sink-Burris, Admiral Colley. Failed 7-7, 3 abstentions.
 - Voting in favor: Bob Sullentrup, Aaron Starr, Alicia Mattson, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, James Lark
 - Opposed: Michael Jingoian, Pat Dixon, Lee Wrights, Mary Ruwart, Tony Ryan, Mark Hinkle, Rachel Hawkridge
 - Abstaining: Julie Fox, Bill Redpath, Michael Colley
- Sent 11/4/2009. ***Add Section 2.09 of the Policy Manual regarding employee Performance Standards.*** See Appendix B for the full text. Co-Sponsors: Dan Karlan, Stewart Flood, Rebecca Sink-Burris, Admiral Colley. Passes 7-6, 4 abstentions.
 - Voting in favor: Bob Sullentrup, Aaron Starr, Alicia Mattson, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, James Lark
 - Opposed: Michael Jingoian, Pat Dixon, Lee Wrights, Mary Ruwart, Tony Ryan, Mark Hinkle
 - Abstaining: Rachel Hawkridge, Julie Fox, Bill Redpath, Michael Colley
- Sent 11/4/2009. ***Update various sections of the Policy Manual regarding merit based relationships.*** See Appendix B for the full text. Co-Sponsors: Dan Karlan, Stewart Flood, Alicia Mattson, Bob Sullentrup. Fails, 4-8, 5 abstentions.
 - Voting in favor: Aaron Starr, Alicia Mattson, Stewart Flood, Dan Karlan
 - Opposed: Michael Jingoian, Pat Dixon, Lee Wrights, Mary Ruwart, Tony Ryan, Mark Hinkle, Julie Fox, Rachel Hawkridge
 - Abstaining: Bill Redpath, Bob Sullentrup, Michael Colley, Rebecca Sink-Burris, James Lark

STAFF REPORTS

Wes Benedict addressed the body covering the staff report provided in the appendix. Among other activities, HQ has been focusing on fundraising by recovering lapsed members and membership. Accordingly, there have been fewer press items released to the media over the last few months.

Dr. Lark inquired whether HQ made any efforts to stroke big donors, as well as using the 38th anniversary of the LP on December 11 and Bill of Rights Day, December 15th, as donation enticements.

There was a brief debate about changing LP News from quarterly to perhaps bimonthly as a means of helping fundraising.

GARY SINAWSKI COUNSEL'S REPORT

LNC Counsel Gary Sinawski noted his report had been distributed to LNC members and is enclosed in the appendix.

Considering several items were to require executive session, Dr. Lark suggested we rearrange the agenda to consider the campus organizing report, regional reports, Conventions and then the counsel's report followed by executive session. There was no objection.

CAMPUS ORGANIZING AND REGIONAL REPORTS

Dr. Lark noted an addition to his report reproduced in the binder, and thanked Joel Cox for his recent help in campus organizing. Since "no good deed goes unpunished", Dr. Lark noted tongue-in-cheek Joel will be rewarded by giving him more work with no pay.

REGION REPORTS

Several regional reports are provided to the LNC in the binder and as appendices to these minutes. Of particular note:

- Dan Karlan noted life is again stirring in the Vermont affiliate, undergoing reorganization as prescribed by state statute
- He noted Maine and Rhode Island need more help and enlisted the help of the chair in resuscitating them
- Rebecca Sink-Burris noted Brian Wilson is now on the air in Toledo, another Libertarian radio talk show host.
- She noted Region 3 had a summit organized by state chairs and recommended other regions hold such conferences as well.
- Stewart Flood noted NC has a new political director.
- Tony Ryan noted LP News could harvest regional reports for LP successes at the local level on issues such as property rights, smoking bans and so on.

CONVENTIONS, 2010 AND 2012

Admiral Colley discussed plans for 2010 and identified issues including:

- Convention headcount, which is difficult to predict and holds significant downside risk but large upside potential. He encouraged regional reps to beat the bushes and encourage locals to attend.
- Convention pricing should be under \$300 for Gold, around \$225 for Silver and some amount, perhaps as little as \$30, for Basic.
- Missourian Tom Knapp, 2008 Vice Presidential candidate for the Boston Tea Party, is publishing 'cheap options for St. Louis', the net result of which is expected to be fewer hotel room nights and fewer upgrade convention packages. Both of these hurt LNC efforts to achieve break-even.
- The AV expense remains an expensive fixed cost for convention operations
- The Admiral reviewed expenses for the Friday evening reception, \$4800 estimated, and lunch, \$10,000 for 300 attendees. The LNC declined dessert at \$7.50.
- Bob Sullentrup noted the convention speakers which include: Bob Barr, Mary Ruwart, Gary Nolan, David Nolan, Jeff Davis, Neal Boortz, and Bob Sullentrup.
- There will be no break-out or parallel sessions to reduce cost and complexity
- The Admiral solicited volunteers from the LNC and elsewhere. Aaron Starr will work with Pat Dixon to set package prices

Bill Redpath asked if targeting January 15 for the release of marketing materials and registration website were feasible. Stewart Flood expressed reservations. The group agreed to weekly conference calls for the time being to ensure the planning does not falter.

For 2012 the Admiral said prospective sites include Nashville, Charlotte, DC (2 possibilities), Atlanta, and Pittsburgh for that convention also to be held over Memorial Day. At the moment, Nashville is his first choice owing to the attractive pricing while the JW Marriott in DC stands in second place. Meeting room space for lunches stands as a consideration working against Nashville.

LNC COUNSEL GARY SINAWSKI

Dr. Lark moved to consider the amicus brief as the first item of business after lunch. When it was learned that Bob Barr was on his way to Nashville – and was in the hotel at that time – Dr. Lark offered to withdraw the motion. The body accepted that motion without objection.

The LNC entered executive session for the purpose of discussing ballot access, the Illinois amicus brief, employment matters, and the Kentucky report.

Saturday PM

Aaron Starr reported he had called Alan Gura to determine if the deadline had passed for us to submit an amicus brief on the Illinois gun control suit. It turns out the deadline was seven days after 'our side' submitted its brief. In this case, that was November 23.

Alicia Mattson moved to strike the associated item from agenda. After some discussion, there was no objection to striking the item.

GOALS

Dr. Lark submitted prospective goals to the Committee in an e-mail sent November 15.

Goal 1: The Libertarian Party will have at least 15,000 sustaining members as of May 31, 2010.

Goal 2: The LNC will ensure that each state has an operational affiliate party by May 1, 2010. "Operational affiliate party" means:

- There is a properly maintained website for the affiliate (perhaps the website is paid for and maintained by the LNC)
- There is at least one LP member in the state who actively serves as an official contact for the affiliate in its dealings with the LNC, and there is at least one LP member in the state who actively serves as a contact for the affiliate in its dealing with the state government
- LPHQ has a copy of the current bylaws and associated documents for the affiliate, along with a copy of the relevant laws of that state regarding political parties and ballot access

Goal 3: The LNC will raise at least \$500,000 during the period January 1, 2010 – May 31, 2010.

Goal 4: The LNC will oversee the 2010 national convention, which will make a profit; at the very least, the convention will not lose more than \$10,000.

The measure passed without opposition.

BALLOT ACCESS

Bill Redpath noted we have 27 states in line for our presidential nominee in 2012. According to Richard Winger, Alaska and Arizona are states included in this list, with Alaska's entry thanks to the efforts of Scott Kohlhaas.

New Mexico offers a unique opportunity to obtain ballot access for both 2010 and 2012 with 4100 signatures.

Bill estimated the first three states we should start with, New Mexico, Illinois, and Nebraska should require \$15k, \$70k and \$15k respectively. This is not a heavy load in 2010 and we should budget for these expenses.

2010 BUDGET

Aaron Starr moved to enter executive session for the purpose of discussing salary budget items.

Aaron presented the Executive Committee's proposed budget for 2010:

	Proposed 2010 Budget	Adopted 2010 Budget
Support and Revenue		
Membership Dues	411,000	411,000
Donations	244,000	244,000
Recurring Gifts	266,000	266,000
Board Member Solicitations	17,000	17,000
ED/Chair Solicitations	100,000	100,000
Projects	0	0
Ballot Access Donations	0	0
Campus Outreach Donations	0	0
Conventions and Events	100,000	100,000
Publications, Materials and Other Sales	0	0
Total Support and Revenue	1,138,000	1,138,000
Cost of Support and Revenue		
Fundraising Costs	139,000	159,000
Membership Fundraising Costs	34,000	34,000
Convention and Event Costs	120,000	120,000
Direct Costs	0	0
Total Cost of Support and Revenue	293,000	313,000
Net Support and Revenue Available for Programs	845,000	825,000
Program Expenses		
Compensation	334,300	334,300
Administrative	405,900	405,900
Affiliate Support	0	0
Ballot Access	0	15,000

	Proposed 2010 Budget	Adopted 2010 Budget
Brand Development	0	0
Campus Outreach	0	0
Candidate Support	0	0
Litigation	0	5,000
Lobbying	0	0
Media Relations	0	0
Member Communications	32,000	32,000
Outreach	0	0
Voter Registration	0	0
Total Program Expenses	772,200	792,200
Net Operating Surplus (Deficit)	72,800	32,800
Other Revenue/Expense		
Interest Income	0	0
Interest Expense	0	0
Other Income	0	0
Total Other Revenue/Expense	0	0
Capital Expenditures		
Less Fixed Asset Acquisitions	10,000	10,000
Net Surplus (Deficit) After Capital Expenditures	62,800	22,800

Mark Hinkle moved to amend the budget proposal by putting \$15k into ballot access and reducing the surplus by \$15k. There was no objection and the motion passed.

Mary Ruwart moved to fundraising cost increase by \$20k from \$139k to \$159k and reduce surplus by \$20k.

This motion passed.

Mark Hinkle moved to increase litigation by \$5k from \$0 and to reduce surplus by \$5k.

Dr. Lark moved to call all pending questions. By a vote of 11-5, calling the question passed.

Mark Hinkle's amendment passed.

The budget as amended passed 13-3 with one abstention.

Voting in favor:

Bob Sullentrup, Aaron Starr, Stewart Flood, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Dan Karlan, Admiral Colley, Alicia Mattson, Mark Hinkle, Michael Jingoian, Rebecca Sink-Burris, Pat Dixon,

Opposed

Jake Porter, Lee Wrights, Rachel Hawkridge

Bill Redpath abstained

Lee Wrights moved to authorize Executive Committee to encumber expenses for ballot access. There was no objection.

POLICY ON EPCC RESPONSIBILITIES

Dan Karlan moved the following change to section 2.02 of the Policy Manual as given below.

Section 2.02 COMMITTEE SCOPE AND RESPONSIBILITIES

4) Employment Policy and Compensation Committee

~~The Employment Policy and Compensation Committee shall develop the documents necessary for the administration of the employment of the Executive Director, including but not limited to a performance review. Proposed procedures, including forms, for the Executive Director performance review shall be presented by the Employment Policy and Compensation Committee to the LNC for its advice and consent in the 4th quarter of each calendar year. The proposed procedures shall include the administration of the Executive Director performance review in the 1st quarter of each calendar year. The results of the review and any additional recommendations of the Employment Policy and Compensation Committee will be reported at the first available LNC meeting following the review period.~~

The Employment Policy and Compensation Committee shall develop documents, procedures, and guidelines for the effective administration, supervision and development of Staff, including but not limited to job descriptions, compensation ranges, hiring, training, performance reviews, promotion, progressive discipline and termination. The LNC may supersede any such documents, procedures and guidelines by adopting a replacement.

The Employment Policy and Compensation Committee shall also be available to Staff to discuss on a confidential basis the working environment or observed violations of the Policy Manual.

This motion passed 8-7 with two abstentions

Voting in favor:

Bob Sullentrup, Aaron Starr, Stewart Flood, Dr. James Lark, Admiral Colley, Dan Karlan, Alicia Mattson, Rebecca Sink-Burris,

Opposed

Lee Wrights, Rachel Hawkridge, Tony Ryan, Dr. Mary Ruwart, Mark Hinkle, Michael Jingoian, Pat Dixon

Bill Redpath and Jake Porter abstained.

POLICY ON MERIT BASED RELATIONSHIPS

Dan Karlan moved the following

TERMS AND DEFINITIONS

The following terms may be used throughout this document:¹

“Constituent” is anyone who has paid money to the LNC in the past, regardless of whether he or she signed the certification, along with all individuals who have requested information from the national party (aka inquiries).

[“Economic Partner” is any individual, company or organization with whom one has an ongoing financial relationship.](#)

“ED” is Executive Director

[“Intimate” is any person with whom one has or has had a relationship of a romantic or intimate nature.](#)

“LNC” is Libertarian National Committee

“LNC Members” are Officers, At-Large members, and Regional Representatives

“LPHQ” is Libertarian Party Headquarters

“LP News” is Libertarian Party News

“Party Platform” or “Platform” is the Platform of the Libertarian Party

“Project” is any activity that is neither a core activity nor required to perform a core activity. The categories of such projects are:

- Perpetual, such as candidate support;
- Long-term (i.e. without a clear end date), such as branding;
- Short-term (i.e. with a distinct completion date), such as implementation of an accounting system; or
- Intermittent (i.e. occurring periodically), such as acquiring lists of registered voters

[“Relative” is a parent, foster parent, guardian, spouse, ex-spouse, child, foster child, ward, sibling, grandparent, grandchild, aunt, uncle, cousin, in-law or step relative.](#)

“Reserve” is calculated as the total cash balance less the sum of all restricted funds and accounts payable at month end.

Section 2.01.3 OBLIGATIONS AMONGST BOARD MEMBERS AND STAFF:

Employment Terms

Employment agreements shall require adherence to the Bylaws and policies adopted by the LNC as a condition of employment.

Employment agreements shall specify in writing that registering as delegate to any national party convention constitutes an immediate resignation of employment.

No employee of the Party shall be a member or alternate of the LNC [or any Bylaws specified committee](#).³⁶ Any person employed by the Party shall be terminated immediately upon his or her [acceptance of](#) election [or appointment](#) to the LNC [or any Bylaws-specified committee](#).

Except as otherwise authorized in this Policy Manual, no employee of the Party shall endorse, support, or contribute any money, use his or her title or position, or work as a volunteer, employee, or contractor to aid:

- any candidate for public office prior to nomination, or
- any candidate for Party office

This shall not preclude any Party employee from being a candidate for public office.

Add Section 2.01.4 OBLIGATIONS AMONGST BOARD MEMBERS AND STAFF: [Merit-Based Relationships](#)

[The office of the LNC shall hire, dismiss, promote and transfer employees, independent contractors, and student interns on the basis of individual merit, avoid favoritism in making such decisions, and avoid relationships creating conflicts of interests and situations that might impair objective judgment.](#)

[The office of the LNC shall not employ or otherwise engage or contract with any Relatives, Intimates, or Economic Partners where one would be under the direct or general supervision of the other, or otherwise authorizes the purchase of goods or services for the Party from the other, unless approved in advance by the Employment Policy and Compensation Committee after full disclosure of the relationship. The Chair shall promptly disclose to the LNC as a confidential matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.](#)

[The office of the LNC shall not engage or contract with anyone serving on the LNC or any Bylaws-specified committee,³⁸ or with any Relative, Intimate, or Economic Partner of such, unless approved in advance by the Employment Policy and Compensation Committee after full disclosure of the relationship. The Chair shall promptly disclose to the LNC as a confidential matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.](#)

[If a relationship in violation of this policy develops or exists, it is the responsibility and obligation of the individuals aware of the situation to confidentially disclose the existence and nature of the relationship to the Employment Policy and Compensation Committee, which shall investigate all such claims and report any violations it finds to the LNC.](#)

1 Other terms defined in the Bylaws may also be included in this document.

36 Current Bylaws-specified committees include Judicial, Bylaws and Rules, Platform and Credential Committees.

[38 Current Bylaws-specified committees include Judicial, Bylaws and Rules, Platform and Credential Committees.](#)

Lee Wrights moves to divide question considering section 2.01.3 first and then ‘Terms and Definitions’ and 2.01.4. The division passed.

Aaron Starr moved to call question on 2.01.3. Proceeding to a vote, the measure passed with no objection.

Considering the second half of the division, the changes to ‘Terms and Definitions’ and section 2.01.4, it failed 4-9 with 4 abstentions.

Voting in favor:

Bob Sullentrup, Aaron Starr, Admiral Colley, Alicia Mattson

Opposed:

Jake Porter, Lee Wrights, Rachel Hawkrige, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Mark Hinkle, Rebecca Sink-Burris, Pat Dixon

Abstaining:

Bill Redpath, Stewart Flood, Dan Karlan, Michael Jingoian

Bill Redpath, having misunderstood Admiral Colley’s action to resign as Chair of the EPCC, as opposed to resigning from the EPCC Committee altogether, asked to strike ‘EPCC Replacement for Admiral Colley’ from the agenda. Without objection, the adjustment to the agenda passed.

SUNDAY AM

Chair Bill Redpath called the Sunday session to order at 8:05.

Stewart Flood moved to suspend the rules for 5 minutes to introduce an Affiliate Support Committee. Without objection, Stewart moved:

To insert a row in the table in section 1.03.1 of the Policy Manual as follows:

Committee Name	Size	Member Selection	Chair
Affiliate Support Committee	Vice Chair and all Regional Representatives	As Defined	LNC Vice Chair

The second motion:

The Affiliate Support Committee is instructed to propose to the LNC for its approval a scope paragraph to be added to Section 2.02 by January 31, 2010.

There was no objection to either motion.

POLICY ON HIRING AND TERMINATION

Dan Karlan introduced the following, excluding the text in small caps:

Section 2.09.3 OTHER MATTERS: Hiring and Termination

[PARAGRAPH 1] The Chair shall appoint and employ the Executive Director with the ~~advice and consent~~ approval of the LNC, subject to the right of the LNC to discharge the Director at any time by majority vote. The Chair shall provide advice and consent to the Executive Director on the appointment, employment, and termination of all LPHQ personnel.

[PARAGRAPH 2] The office of the LNC shall conduct a credit and criminal background check prior to offering employment to any prospective employee.

Employees and candidates for employment shall be obligated to notify the [CHAIR, EXECUTIVE DIRECTOR AND] Employment Policy and Compensation Committee of the full details of any arrest or conviction of crimes punishable by imprisonment, or of any personal financial problem, including involuntary liens or any filing for personal bankruptcy.

The office of the LNC shall not employ any person who has been convicted of a crime against property or person, unless with the approval of the Employment Policy and Compensation Committee. The Chair shall promptly disclose to the LNC as a confidential employer-employee matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.

The office of the LNC shall not allow any employee with a history of financial problems, including involuntary liens or who has filed for personal bankruptcy, to handle money or negotiable instruments, access donor information, approve or negotiate purchases with contractors or suppliers, or prepare accounting records, unless with the approval of the Chair and the Employment Policy and Compensation Committee. The Chair shall promptly disclose to the LNC as a confidential employer-employee matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.

Aaron Starr moved to insert the words 'Chair, Executive Director' as indicated above. The amendment passed.

Lee Wrights moved to divide question into Paragraph 1 as indicated above and all else.

Aaron Starr moved a substitute amendment to divide according to each paragraph. The substitute failed for lack of a second.

The division Lee Wrights proposed passed.

Paragraph 1 as indicated above passed with no objection.

Paragraph 2 passed 10-6 with one abstention.

Voting in favor:

Bob Sullentrup, Aaron Starr, Admiral Colley, Alicia Mattson, Jake Porter, Dr. James Lark, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, Michael Jingoian

Opposed

Lee Wrights, Rachel Hawkrige, Tony Ryan, Dr. Mary Ruwart, Mark Hinkle, Pat Dixon

Bill Redpath abstained.

BYLAWS COMMITTEE REPORT

Dan Karlan reported progress on the Bylaws Committee. He thanked those who had provided survey responses to the proposals. The work of the Committee is proceeding very well and should be wrapped up by the Austin LSLA meeting in late February.

POLICY ON CONVENTION SPEAKERS

Dan Karlan introduced the following change to the Policy Manual.

Add Section 2.09.5 OTHER MATTERS: [Convention Speakers](#)

[No person may be scheduled as a convention speaker either on the convention floor or at a meal event unless that person has signed this statement:](#)

["I will neither seek nor accept nomination for any office to be selected by the delegates to any Libertarian Party convention at which I am scheduled to speak either on the convention floor or at a meal event other than in debate amongst candidates or in exercise of official duties."](#)

The proposal failed 7-7 with three abstentions.

Voting in favor:

Aaron Starr, Admiral Colley, Alicia Mattson, Jake Porter, Stewart Flood, Dan Karlan,
Michael Jingoian

Opposed:

Bob Sullentrup, Rachel Hawkrige, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Mark
Hinkle, Pat Dixon

Abstaining:

Bill Redpath, Lee Wrights, Rebecca Sink-Burris

LNC BUDGET REVIEW PROCESS

Mary Ruwart presented an analysis on a spreadsheet that she termed a 'budget as strategy' as opposed to an accounting exercise. The analysis identified fundraising performance by category as a means of 'putting our eggs in correct basket'. For example, should we focus on the Internet or direct mail? Should we pursue 'warm leads' more heavily than others?

Bob Sullentrup asked the Treasurer if he could update a rolling 12 month forecast at the end of every quarter. That way analyses such as Mary's might have been incorporated at the July St. Louis meeting after Q2 rather than waiting for the annual budget. The treasurer committed to 'think about it'.

UPDATING PROMOTIONAL MATERIALS

Jake Porter noted the opportunity for the LP to update its promotional materials. Apparently, they have not been updated since Bill Winter worked for the LNC a decade ago, and some items such as a brochure on health care would be useful now.

Others outside the LNC as well as outside the Party such as CATO have helped in the past to provide information for brochures. While LP Stuff offers downloadable PDFs, they have a watermark. The PDFs are intended as samples. If the items are needed in bulk, LP Stuff offers them at prices around a quarter.

If the LNC takes on this project, it should also standardize colors, logos and schemes in the mix.

POLICY UPDATE ON THE APRC

Stewart Flood introduced the following:

Section 2.02 Committee Scope and Responsibilities:

1) ADVERTISING & PUBLICATION REVIEW COMMITTEE

The APRC shall review and advise whether public communications of the Party violate our bylaws, [Policy Manual](#) or advocate moving public policy in a different direction other than a libertarian direction, as delineated by the Party Platform.

Public communications may be defined in either of two categories: time-sensitive or enduring.

- Public communications that are of a time-sensitive nature, namely mass e-mails, news releases, ~~LP News, Liberty Pledge News,~~ [twitter posts](#) and blog entries, shall be made available to the APRC ~~within 24 hours after~~ upon their publication.
- Public communications that are of a more enduring nature, such as LP News, Liberty Pledge News, self-published party literature and fundraising letters, shall be made available to the APRC before the final proof is approved for printing and distribution.

Staff may seek advance advice from the APRC on any proposed communication.

Staff may reasonably conclude that the failure of the APRC to provide advice in a timely manner is tantamount to the committee's approval.

- In the case of public communications that are of a time-sensitive nature, a response is considered timely if made within six hours of staff's submission of the subject matter to the committee, if submitted prior to its publication; and within forty-eight hours, if submitted after its publication.
- In the case of public communications that are of a more enduring nature, a response is considered timely if made within twenty-four hours of staff's submission of the subject matter to the committee.

If a majority of the committee concludes that a public communication violates the bylaws, [Policy Manual](#), or advocates moving public policy in a different direction other than a libertarian direction, as delineated by the Party Platform, the committee chair shall report such to the Executive Director and the LNC Chair, citing the specific platform plank, ~~or~~ bylaw [or Policy Manual section](#).

[LAST PARAGRAPH] Proposed public communications found to be in violation by the APRC shall remain unpublished unless the LNC Chair posts on the LNC's e-mail discussion list his decision to override, along with the corresponding APRC report. Any such postings and responses shall keep in mind that ~~Communications~~ communications between the APRC, staff, and the LNC Chair are in the nature of confidential employer-employee communications. ~~The LNC Chair in his bylaws defined role as Chief Executive Officer of the Party retains the sole right to discipline and discharge employees who repeatedly~~

~~contravene official party position.~~

Dan Karlan moved to divide the question isolating the last paragraph. The division passed.

Aaron Starr called the question on first part of the division, which passed 14-2 with one abstention.

Voting in Favor:

Bob Sullentrup, Aaron Starr, Admiral Colley, Alicia Mattson, Jake Porter, Lee Wrights, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Mark Hinkle, Rebecca Sink-Burris, Stewart Flood, Dan Karlan, Michael Jingoian

Opposed

Rachel Hawkridge, Pat Dixon

Bill Redpath abstained.

The issue regarding the last paragraph was withdrawn with no objection. The issue is expected to appear as a mail ballot shortly.

TEXTING APPLICATION DEMONSTRATION

Steve Gordon and Shana Kluck of Forward Focus Media, a pro-freedom technology firm, presented the usefulness and operation of texting technology in contemporary political campaigns.

Texting offers beyond 90% 'immediate opening' potential, and can be segregated and focused by keywords or geography (zip codes).

Texting costs more than e-mail, but less than direct mail, and offers both hyperlinks to websites as well as its own means of making donations.

DONOR DISCLOSURE COMMITTEE RECOMMENDATION

Mark Hinkle presented the report of the Donor Data Disclosure Committee. Mary Ruwart, a member of the committee, stated she disagreed with the report and urged the members to reject at least one of the recommendations. After time was up on this issue Aaron Starr stated that the committee had fulfilled its requirement to study the issue and bring it to the body by December. He indicated that the committee was deemed discharged. Mary Ruwart and others objected and pointed out the committee had been asked to revisit the Table by some LNC members during discussion of this issue.

The motions contained in a committee's report are considered automatically seconded, so no second was necessary.

The first motion in the report was to amend the Policy Manual by inserting a new standing rule 2.09.6 as shown below. (motion extends through the end of the table).

Add Section 2.09.6 Other Matters: Disclosure of Data to Others

Raisers Edge data shall be available to stakeholders in line with this table, limited to their scope of duties, as acknowledged by a LNC-approved non-disclosure agreement:

Data Elements / Stakeholders	Staff, LNC Officers and LNCC	FEC and Outside Auditors	LNCC Board	Judicial Committee	Mailing House	LP News, Pledge News and Website	Credentials Committee	Fund Raisers	State-Level Affiliates	Delegates	Congressional and Statewide Nominees	Members and Donors	Sustaining Members
Unique ID	A		BP	J	A		C	DIL	S			O	
Full Name	A	DLR	BP	J	A	D	C	DIL	S	BP	T	O	B
Date Name added to Database	A		BP				C	DIL	S		T	O	
Date Name last updated in Database	A		BP				C	DIL	S		T	O	
Deceased (Y/N)	A		BP	J			C	DIL	S		T	O	
Deactivated (Y/N)	A		BP	J			C	DIL	S		T	O	
No Valid Mailing Address (Y/N)	A		BP	J			C	DIL	S		T	O	
Do Not Send e-mail (Y/N)	A		BP	J			C	DIL	S		T	O	
Street Address	A	DLR	BP	J	A		C	DIL	S		T	O	
City, State	A	DLR	BP	J	A	D	C	DIL	S	BP	T	O	B
Zip	A	DLR	BP	J	A		C	DIL	S		T	O	
County Name	A		BP				C	DIL	S		T	O	
Date Address Last Updated	A		BP	J			C	DIL	S		T	O	
Send Mail to This Address (Y/N)	A		BP	J			C	DIL	S		T	O	
Phone Number	A		BP	J			C	DIL	S			O	
E-mail Address	A		BP	J			C	DIL	S	BP		O	B
Congressional District	A		BP					DIL	S		T	O	
Registered Libertarian	A		BP					DIL	S		T	O	
Restrictions on Contacting Person	A		BP	J			C	DIL	S		T	O	
Employer and Occupation	A	DLR	BP					DIL	S	BP		O	
Type of Constituent	A		BP	J			C	DIL	S	BP		O	B
Status (Active, Lapsed, Dropped, Inquiry)	A		BP	J			C	DIL	S	BP		O	B
Donation Level	A		BP		A	D		DIL	S	BP		O	B
Date Joined as Member	A		BP	J	A		C	DIL	S	BP		O	B
Benefits Lapse Date	A		BP		A			DIL	S			O	
Life Member Status	A		BP	J	A		C	DIL	S	BP		O	B
Last Gift Date	A	DLR	BP		A			DIL	S	BP		O	B
Donation History	A	DLR	BP		A			DIL		BP		O	B

A -- All Records

B -- Board Members

C -- Convention Delegates -- Credentialed, Non-Credentialed

D -- Donors -- Active w/o contact restrictions

I -- Inquiries

J -- Signatories to a Judicial Committee appeal

L -- Donors -- Lapsed w/o contact restrictions

O -- Own Record

P -- Applicants for Committees and LNC

R -- Restricted contact records

S -- All Constituents within State

T -- Donors and Inquiries within District w/o contact restrictions

Alicia Mattson moved to amend by adding an 'S' to the State Affiliates column, last row, Donation History of the table included in the motion. This had been blank.

Dan Karlan moved to postpone the two pending motions (main motion and the amendment) until the next meeting in Austin. There was no objection.

The second motion in the report was to adopt an attached Non-Disclosure Agreement presented herewith, subject to the approval of legal counsel. Stewart Flood noted that legal counsel had suggested several changes and approved a modified version of the Non-Disclosure Agreement, which was presented without objection as the one to be presented with the report (see appendix for the agreement) for adoption.

This document will not become a part of the policy manual.

The motion passed 13-3 with one abstention

Voting in favor:

Bob Sullentrup, Aaron Starr, Admiral Colley, Alicia Mattson, Jake Porter, Dr. James Lark, Dr. Mary Ruwart, Mark Hinkle, Rebecca Sink-Burris, Pat Dixon, Stewart Flood, Dan Karlan, Michael Jingoian

Opposed:

Lee Wrights, Rachel Hawkrige, Tony Ryan,

Bill Redpath abstained.

POLICY ON PUBLICIZING LIBERTARIANS IN THE MEDIA

Dan Karlan introduced the following new section.

Insert Section 2.06.5 PARTY COMMUNICATIONS: Libertarians in the Media

The Party shall post on its blog or another prominent place on its website all reported and scheduled appearances of sustaining members in newspaper stories, magazine articles, radio programs and television shows, providing links to the actual stories or broadcasts, when available. This policy shall apply to all sustaining members, regardless of their candidate status.

Staff shall not be required to actively seek out the existence of such appearances.

Reported appearances shall remain on the website until at least 30 days after the appearance takes place. However, the Chair may order the removal from the website any material the Chair deems uncomplimentary to the Party, provided the LNC is informed of each such decision.

A disclaimer shall be included stating “the views and opinions expressed in the media by Libertarian Party members do not necessarily reflect the official policy or position of the Libertarian Party.”



The measure failed 3-9 with 5 abstentions

Voting in favor:

Aaron Starr, Alicia Mattson, Mark Hinkle

Opposed

Admiral Colley, Jake Porter, Lee Wrights, Rachel Hawkridge, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Pat Dixon, Michael Jingoian

Abstaining

Rebecca Sink-Burris , Stewart Flood, Dan Karlan, Bill Redpath, Bob Sullentrup,

POLICY ON DEFINITION OF NOTICE

Aaron Starr introduced the following:

Insert Section 1.02.1 MEETINGS: Previous Notice

An LNC Member may satisfy by either one of two methods the requirement of giving previous notice of his or her intention to introduce an original main motion¹ at the next session:

- announcing this intention at the previous session in the presence of a quorum, providing an accurate and complete statement of purport, such notice to be taken note of in the minutes; or
- transmitting this intention by an e-mail to the entire LNC at least 21 days prior to the session with the full text of the motion to be submitted²

Proviso: This special rule of order shall go into effect at the close of the session at which it passes.

¹ There are two divisions of main motions, *original main motions* and *incidental main motions*. See RONR pages 95-97.

² In the absence of this rule, the procedure for providing previous notice is as described in RONR on pages 116-118, and varies depending on whether there is more than a quarterly time interval between meetings. In the case where there is no more than a quarterly time interval between meetings, the announcement must be made at the previous meeting. In the case where more than a quarterly time interval exists between meetings, the member gives notice to the Secretary, who sends it out with the call of the meeting. In the absence of this rule, previous notice would not require

the full text of the motion or resolution, only an accurate and complete statement of purport.

Note: RONR page 80 defines session as a “meeting or series of connected meetings devoted to a single order of business, program, agenda or announced purpose, in which—when there is more than one meeting—each succeeding meeting is scheduled with a view to continuing business at the point where it was left off at the previous meeting.”

Note: A motion to adopt, amend or rescind a special rule of order requires either (a) a two-thirds vote with previous notice or (b) a vote of a majority of the entire membership of the Libertarian National Committee.

See RONR, page 256, lines 20-24.

With no objection, this measure passed.

AGENDA FORMAT

Aaron Starr introduced:

Insert Section 1.02.1 MEETINGS: Format of Proposed Agenda

The proposed agenda shall be in the following format¹:

- Opening Ceremony
 - Call to Order
 - Moment of Reflection
 - Opportunity for Public Comment
- Credentials Report and Paperwork Check
- Adoption of Agenda
- Report of Potential Conflicts of Interest
- Officer Reports
 - Chair's Report
 - Treasurer's Report
 - Secretary's Report
- Staff Reports
- Counsel's Report
- Reports of Standing Committees
- Reports of Special Committees
- Items Postponed from Previous Meeting
- New Business with Previous Notice
- New Business without Previous Notice
- Opportunity for Public Comment

¹ In the absence of this rule, we would follow the default of order of business as described in RONR beginning page 342.

Lee Wrights called the question. There was no objection to calling the question, and the motion passed also with no objection.

METRICS FOR OFFICE

Aaron Starr introduced

Insert Section 3.06.4 OTHER MATTERS: Metrics

To better assist the LNC in the development of S.M.A.R.T. (Specific, Measurable, Achievable, Relevant and Timely) Goals, Staff shall produce the following reports to the LNC and State Chairs at least monthly:

Money

- The number of donations processed by source and average contribution;
- The number of first-time donors by source and average contribution;
- The number of donors who have contributed in the last twelve months;

Media and Member Communications

- A listing and count of press releases issued from the LNC office and a listing and number of media mentions attributed to them;
- A listing and count of reported appearances of sustaining members in newspaper stories, magazine articles, radio programs and television shows;
- A listing and count of mass e-mail transmissions to the Party's opt-in subscribers.
- The names and count of articles in LP News profiling elected Libertarian officials during the current election cycle, in comparison with previous election cycles;

Affiliates

- The listing and count of state affiliates reporting they have updated their website during the previous month;
- The listing and count of state affiliates reporting they have an active website capable of accepting donations;
- A listing and count of press releases reported by state affiliate;

Candidates and Campaigns

- The number of announced and filed Libertarian candidates reported by each state affiliate, with their names and positions sought, in comparison with previous election cycles;
- The number of announced and filed Libertarian candidates by reported by each state affiliate with websites capable of accepting donations, with their names and positions sought, in comparison with previous election cycles;

Elected and Appointed Officials

- The number of elected Libertarian officials in office reported by each state affiliate, with their names and positions, and whether the individual was elected as a Libertarian or switched parties mid-term, in comparison with previous election cycles;
- The number of appointed Libertarian officials in office reported by each state affiliate,

with their names and positions, in comparison with previous election cycles.

Tony Ryan moved the question, which passed.

The measure failed 3-10 with 4 abstentions.

Voting in Favor

Aaron Starr, Mark Hinkle, Stewart Flood

Opposed

Admiral Colley, Jake Porter, Lee Wrights, Rachel Hawkrige, Tony Ryan, Dr. James Lark, Dr. Mary Ruwart, Pat Dixon, Dan Karlan, Michael Jingoian

Abstaining

Bob Sullentrup, Alicia Mattson, Rebecca Sink-Burris, Bill Redpath,

POLICY UPDATE ON MEMBERSHIP BENEFITS – MEMBERSHIP RENEWALS

Dr. James Lark called for a 10 minute recess. There was no objection

Dan Karlan introduced the following:

TERMS AND DEFINITIONS

The following terms may be used throughout this document(i):

“Constituent” is anyone who has paid money to the LNC in the past, regardless of whether he or she signed the certification, along with all individuals who have requested information from the national party (aka inquiries).

“ED” is Executive Director

“LNC” is Libertarian National Committee

“LNC Members” are Officers, At-Large members, and Regional Representatives

“LPHQ” is Libertarian Party Headquarters

“LP News” is Libertarian Party News

“Party Platform” or “Platform” is the Platform of the Libertarian Party

“Project” is any activity that is neither a core activity nor required to perform a core activity. The categories of such projects are:

- Perpetual, such as candidate support;
- Long-term (i.e. without a clear end date), such as branding;
- Short-term (i.e. with a distinct completion date), such as implementation of an accounting system; or

- Intermittent (i.e. occurring periodically), such as acquiring lists of registered voters

“Renewal Period” for an individual is the period commencing with the first membership renewal appeal sent to that individual until the receipt of a contribution sufficient to extend that individual’s benefits lapse date.

“Reserve” is calculated as the total cash balance less the sum of all restricted funds and accounts payable at month end.

Section 2.05 MEMBERSHIP POLICIES

5) Benefits Lapse Date

An individual’s benefits lapse date is independent of the sustaining membership lapse date defined by the Party’s Bylaws.(ii)

Individuals making a first contribution shall have a benefits lapse date established one year from the date of receipt. Individuals who remit the required amount of dues in response to a membership renewal request shall have the benefits lapse date extended by one year from the existing lapse date or one year from the date of receipt, whichever is later.

Individuals who remit the required amount other than dues during the Renewal Period shall have the benefits lapse date extended by one year from the existing lapse date or one year from the date of receipt, whichever is later.

Individuals pledging at least \$10 per month using an automated recurring payment method, such as a valid credit card or ACH debit, shall have their benefits lapse dates extended to the last day of the following December.

Other Contributions contributions in response to other than a membership renewal appeal shall not as a policy extend the benefits lapse date, however Staff shall have the discretion on a case-by-case basis to extend a contributor’s benefits lapse date up to one year from the last contribution date, if failure to do so would damage donor relations.

Notwithstanding the above, an individual who has contributed an amount sufficient to have qualified for life membership status shall be entitled to lifetime basic benefits.

i Other terms defined in the Bylaws may also be included in this document.

ii Qualifications for sustaining membership are defined by Bylaw Articles 5.3 and 5.5.

The measure passed 12-2 with three abstentions.

Voting in favor

Bob Sullentrup, Aaron Starr, Admiral Colley, Alicia Mattson, Jake Porter, Dr. James Lark, Mark Hinkle, Rebecca Sink-Burris, Pat Dixon, Stewart Flood, Dan Karlan, Michael Jingoian

Opposed

Lee Wrights, Rachel Hawkridge

Abstaining

Tony Ryan, Dr. Mary Ruwart, Bill Redpath

OPPORTUNITY FOR PUBLIC COMMENT

Steve Gordon welcomed the LNC to the south and noted his firm will be handling the exhibitor booths at the Convention.

Stewart Flood thanked the LNC for a cordial meeting making it a great birthday weekend.

Jim Lark thanked the LP of Nashville on behalf of the LNC, Daniel Lewis and Lisa Leeds in particular, for their hospitality. He also thanked other attendees for taking the time and trouble to attend the meeting.

CREDENTIALS COMMITTEE

Jeff Dimit wanted the LNC to name the following three individuals as alternates to the Credentials Committee:

- Beth Duensing
- Steve Galpin
- David Jahn

[THANKS TO M CARLING WHO TOOK OVER AS SECRETARY WHILE BOB SULLENTROP HEADED FOR THE AIRPORT]

The agenda was amended by voice vote to consider appointing alternates to the Credentials Committee.

Lee Wrights moved to appoint the three above as alternates to the Credentials Committee. After some debate, Lee Wrights withdrew the motion with the unanimous consent of the board. A mail ballot to resolve the issue is expected to appear shortly.

NEXT MEETING AND ANNOUNCEMENT

The next meeting of the LNC was set for the afternoon of February 27 and the morning of the 28th in Austin at the Renaissance Hotel.

Bill Redpath announced that he would not seek re-election as Chair, but may seek election to the LNC.

The LNC adjourned at 12:16 pm.

NEXT MEETINGS

The LNC will meet on the following dates:

February 27-28 Austin (LSLA joint meeting)

May 28 St. Louis

The financial statements normally found here in the minutes will now be distributed quarterly to sustaining members who request them or who were delegates at the last convention.

MAIL BALLOT PERMITTING THE SECRETARY TO MAKE TECHNICAL CHANGES

- Add Section 1.01.4, Document Maintenance, to the Policy Manual:

Document Maintenance

The Secretary shall maintain a complete copy of this Policy Manual.

The Secretary is authorized to propose corrections to formatting, spelling, grammar, capitalization, punctuation, article and section designations, cross-references, and such other technical and conforming changes as may be necessary to the Policy Manual, provided such changes would have no effect on the meaning of the adopted Terms, Definitions, Rules, and Orders.

The Secretary may propose adding or amending annotations in the form of endnotes and introductory language to provide relevant references to authoritative statutes, the Party's Corporate Charter and Bylaws, the parliamentary authority, and explanations as to how Special Rules of Order differ from the parliamentary authority.

The Secretary shall promptly submit such proposals to the LNC, along with any written opinions provided by the Party's parliamentarian. These proposals shall be considered adopted thirty days thereafter or upon the close of the next LNC meeting, whichever is sooner. The LNC may veto such proposals by majority vote prior to adoption.

The LNC reserves the right to also propose and adopt non-substantive, as well as substantive, changes.¹

¹ RONR p. 579-80 authorizes an assembly to delegate technical changes of documents, provided they do not change the meaning. In the absence of this Rule, virtually all changes would require a vote of the LNC.

- Repeal Section 2.07.4, Document Maintenance, of the Policy Manual:

Document Maintenance

~~The Secretary shall maintain a complete copy of this Policy Manual. Any technical changes made to this document by the Secretary shall be reported at the next LNC meeting.~~

MAIL BALLOT CONCERNING THE GENERAL DELEGATION OF AUTHORITY TO THE EXECUTIVE COMMITTEE

- Add the following underlined text to section 1.01.3 – General Delegation of Authority – Executive Committee, and to its accompanying endnote:

The Executive Committee shall exercise all powers of the LNC between LNC meetings except for the addition, deletion, or amendment of the LNC policy manual or amendment of the budget beyond the limits specified elsewhere in this Policy Manual. Notwithstanding, the LNC reserves the right to exercise its authority through mail ballots. ⁵

Endnote:

⁵ LNC is delegating its authority in accordance with Bylaw Article 8.1, which states “The National Committee may delegate its authority in any manner it deems necessary.” In the absence of this rule, all authority would be retained by the LNC.

- Remove the following text to the endnote of the same section:

~~As written, it precludes LNC’s use of mail ballots, except for changes to the Policy Manual and the budget. To prevent this application, an additional sentence similar to the following would need to be added: The LNC reserves the right to exercise its authority through mail ballots.~~

MAIL BALLOT CONCERNING MEMBERSHIP

- To Section 2.05, Membership Policies, add the word ‘Forms’ to the title of part 1:

1) Membership Forms

Membership forms produced by the LNC shall include a membership statement that meets the requirements of Article 5, Section 1 of the Party Bylaws. Any new wording for the membership

- To Section 2.05, Membership Policies, add part 2 for Association Levels:

2) Association Levels

The following levels of association are recognized by the Party:

- Basic \$25 annual dues payment
- Regular \$50 annual dues payment
- Supporting \$100 annual dues payment
- Sponsor \$250 annual dues payment
- Patron \$500 annual dues payment
- Torch Club \$1,000 in dues or contributions prior twelve months
- Chairman's Circle \$5,000 in dues or contributions since last convention

- To Section 2.05, Membership Policies, update Life Membership Status

3) Life Membership Status

A member who contributes at least \$1,000 during any twelve-month period shall be granted life membership in the Party. i

- To Section 2.05, Membership Policies, update Benefits

4) Benefits

Non-member contributors shall be provided all benefits provided to member contributors, except for those rights specifically granted only to members or sustaining members by the Party Bylaws or this Policy Manual.

A member or non-member contributor with a future benefits lapse date shall be entitled to the following basic benefits:

- Customized Party membership card, updated annually, identifying the individuals's level of association and lapse date
- Subscription to LP News

Those maintaining Torch Club status shall also be entitled to the following benefits:

- Special mailings

- Invitation to the Torch Club event at the convention

Those maintaining Chairman's Circle status shall also be entitled to the following benefits:

- Special mailings
- Invitation to the Torch Club event at the convention
- Invitation to the Chairman's Circle event at the convention
- Participation in special conference calls with the Chair

Staff shall have the discretion to create and bestow additional benefits.

- To Section 2.05, Membership Policies, add Benefits Lapse Date

5) Benefits Lapse Date

An individual's benefits lapse date is independent of the sustaining membership lapse date defined by the Party's Bylaws. ii

Individuals making a first contribution shall have a benefits lapse date established one year from the date of receipt. Individuals who remit the required amount of dues in response to a membership renewal request shall have the benefits lapse date extended by one year from the existing lapse date or one year from the date of receipt, whichever is later.

Contributions in response to other than a membership renewal appeal shall not as a policy extend the benefits lapse date, however Staff shall have the discretion to extend a contributor's benefits lapse date up to one year from the last contribution date, if failure to do so would damage donor relations.

Notwithstanding the above, an individual who has contributed an amount sufficient to have qualified for life membership status shall be entitled to lifetime basic benefits.

- To Section 3.03, Affiliate Relations, update part 2 on "Data Sharing with Affiliates" by adding 'Sustaining membership status' to the list:

Such list shall include the following data elements (where available and applicable):

- A unique ID

- First, Middle and Last Name
- Postal mailing address
- Home and work phone and email address
- County of residency, if that information can be obtained via commonly available
- Sources within reasonable cost
- Join and Expiration Dates
- Donation classification level (basic, life, etc)
- Existence of signed certification
- [Sustaining membership status](#)
- Other data elements, at the discretion of LPHQ

MAIL BALLOT CONCERNING THE EMPLOYEE POLICY AND COMPENSATION COMMITTEE

(failed 7-7, 3 abstentions)

- From Section 2.02, Committee Scope and Responsibilities, remove the text below:

4) Employment Policy and Compensation Committee

~~The Employment Policy and Compensation Committee shall develop the documents necessary for the administration of the employment of the Executive Director, including but not limited to a performance review. Proposed procedures, including forms, for the Executive Director performance review shall be presented by the Employment Policy and Compensation Committee to the LNC for its advice and consent in the 4th quarter of each calendar year. The proposed procedures shall include the administration of the Executive Director performance review in the 1st quarter of each calendar year. The results of the review and any additional recommendations of the Employment Policy and Compensation Committee will be reported at the first available LNC meeting following the review period.~~

- In Section 2.02, insert the following text:

4) Employment Policy and Compensation Committee

The Employment Policy and Compensation Committee shall develop documents, procedures, and guidelines for the effective administration, supervision and development of Staff, including but not limited to job descriptions, compensation ranges, hiring, training, performance reviews, promotion, progressive discipline and termination. The LNC may supersede any such documents, procedures and guidelines by adopting a replacement.

The Employment Policy and Compensation Committee shall also be available to Staff to discuss on a confidential basis the working environment or observed violations of the Policy Manual.

MAIL BALLOT CONCERNING EMPLOYEE PERFORMANCE STANDARDS

(passed 7-6, 4 abstentions)

- Add Section 2.09.4 to the Policy Manual as shown below

Section 2.09.4 OTHER MATTERS: *Employee Performance Standards*

The following applies to all employees who report directly or indirectly to the Executive Director.

The office of the LNC shall promote a positive work environment by establishing clear standards for work performance.

Annual reviews shall be conducted during the fourth quarter of each year for all employees using procedures and guidelines developed by the Employment Policy and Compensation Committee.

If an employee's job-related behavior does not meet expected and communicated performance standards, a process of progressive discipline shall be employed, using procedures and guidelines developed by the Employment Policy and Compensation Committee.

MAIL BALLOT CONCERNING MERIT BASED RELATIONSHIPS

(failed 4-8, 5 abstentions)

- To the Terms and Definitions section of the Policy Manual, add the definitions for “Economic Partner”, “Intimate”, “Relative” as shown below

TERMS AND DEFINITIONS

The following terms may be used throughout this document:

“Constituent” is anyone who has paid money to the LNC in the past, regardless of whether he or she signed the certification, along with all individuals who have requested information from the national party (aka inquiries).

“Economic Partner” is any individual, company or organization with whom one has an ongoing financial relationship.

“ED” is Executive Director

“Intimate” is any person with whom one has or has had a relationship of a romantic or intimate nature.

“LNC” is Libertarian National Committee

“LNC Members” are Officers, At-Large members, and Regional Representatives

“LPHQ” is Libertarian Party Headquarters

“LP News” is Libertarian Party News

“Party Platform” or “Platform” is the Platform of the Libertarian Party

“Project” is any activity that is neither a core activity nor required to perform a core activity. The categories of such projects are:

- Perpetual, such as candidate support;
- Long-term (i.e. without a clear end date), such as branding;
- Short-term (i.e. with a distinct completion date), such as implementation of an accounting system; or
- Intermittent (i.e. occurring periodically), such as acquiring lists of registered voters

“Relative” is a parent, foster parent, guardian, spouse, ex-spouse, child, foster child, ward, sibling, grandparent, grandchild, aunt, uncle, cousin, in-law or step relative.

“Reserve” is calculated as the total cash balance less the sum of all restricted funds and accounts payable at month end.

- To Section 2.01.3 make the following changes affecting the word ‘Amongst’ in the title, additions to paragraph three as underlined below and remove a footnote.

Section 2.01.3 OBLIGATIONS AMONG~~ST~~ BOARD MEMBERS AND STAFF: *Employment Terms*

Employment agreements shall require adherence to the Bylaws and policies adopted by the LNC as a condition of employment.

Employment agreements shall specify in writing that registering as delegate to any national party convention constitutes an immediate resignation of employment.

No employee of the Party shall be a member or alternate of the LNC or any Bylaws-specified committee.³⁶ Any person employed by the Party shall be terminated immediately upon his or her acceptance of election or appointment to the LNC or any Bylaws-specified committee.

Except as otherwise authorized in this Policy Manual, no employee of the Party shall endorse, support, or contribute any money, use his or her title or position, or work as a volunteer, employee, or contractor to aid:

- any candidate for public office prior to nomination, or
- any candidate for Party office³⁷

This shall not preclude any Party employee from being a candidate for public office.

- Add section 2.01.4 as given below

Add Section 2.01.4 OBLIGATIONS AMONG BOARD MEMBERS AND STAFF: *Merit-Based Relationships*

The office of the LNC shall hire, dismiss, promote and transfer employees, independent contractors, and student interns on the basis of individual merit, avoid favoritism in making such decisions, and avoid relationships creating conflicts of interests and situations that might impair objective judgment.

The office of the LNC shall not employ or otherwise engage or contract with any Relatives, Intimates, or Economic Partners where one would be under the direct or general supervision of the other, or otherwise authorizes the purchase of goods or services for the Party from the other, unless approved in advance by the Employment Policy and Compensation Committee after full disclosure of the relationship. The Chair shall promptly disclose to the LNC as a confidential matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.

The office of the LNC shall not engage or contract with anyone serving on the LNC or any Bylaws-specified committee,³⁸ or with any Relative, Intimate, or Economic Partner of such, unless approved in advance by the Employment Policy and Compensation Committee after full disclosure of the relationship. The Chair shall promptly disclose to the LNC as a confidential matter that such approval has been given. The LNC may override such approval, but the motion shall not reveal confidential details.

If a relationship in violation of this policy develops or exists, it is the responsibility and obligation of the individuals aware of the situation to confidentially disclose the existence and nature of the relationship to the Employment Policy and Compensation Committee, which shall investigate all such claims and report any violations it finds to the LNC.

¹ Other terms defined in the Bylaws may also be included in this document.

³⁶ Current Bylaws-specified committees include Judicial, Bylaws and Rules, Platform and Credential Committees.

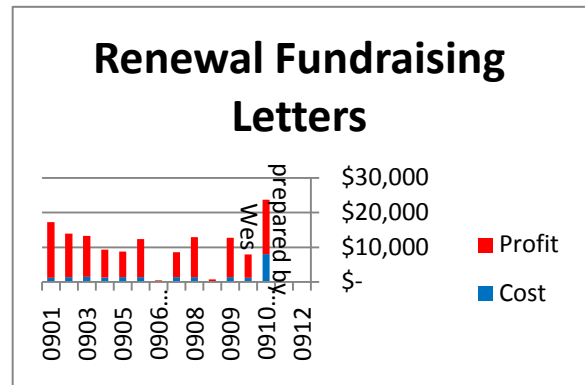
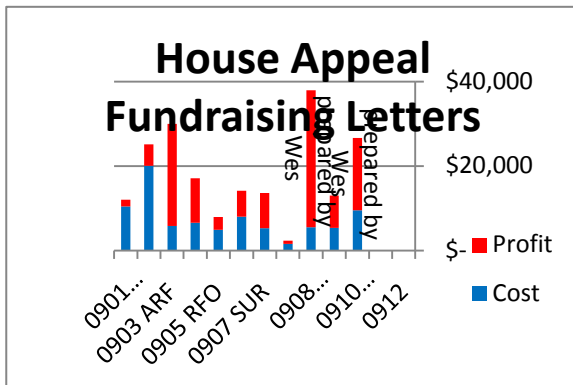
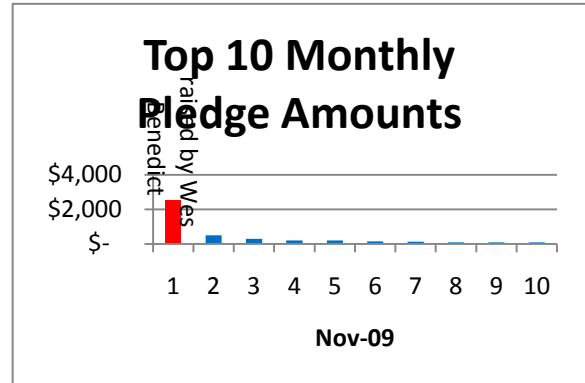
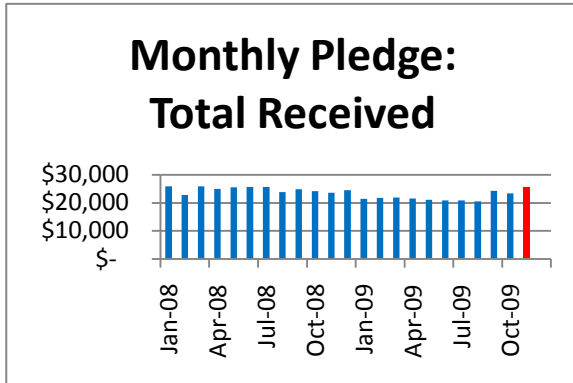
~~³⁷ Legal advice needs to be obtained as to whether this violates D.C. law.~~

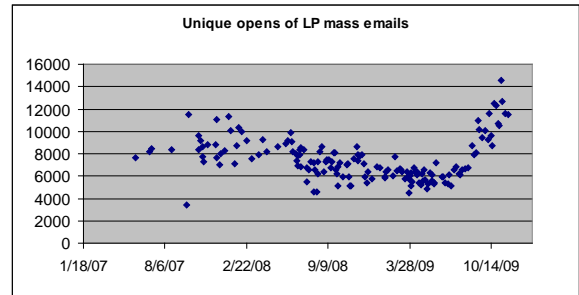
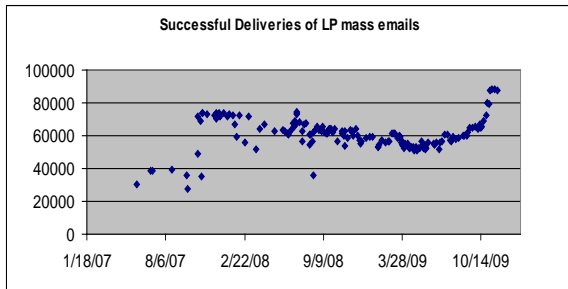
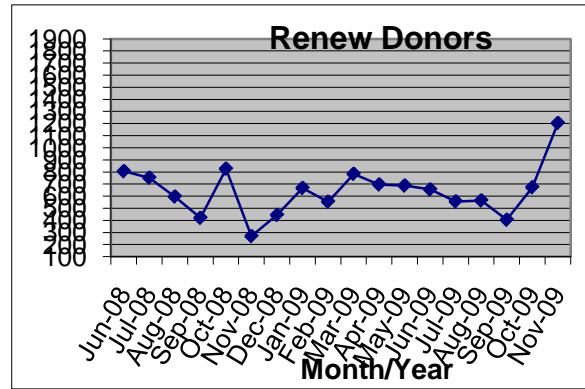
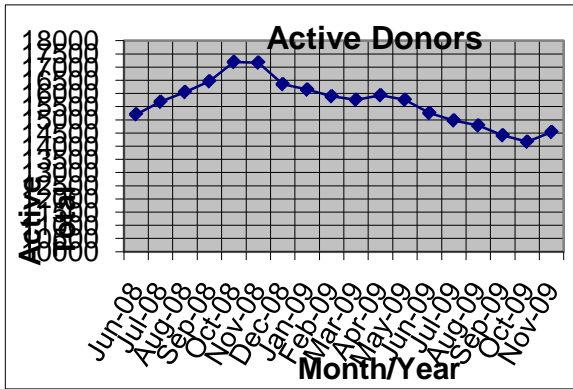
³⁸ Current Bylaws-specified committees include Judicial, Bylaws and Rules, Platform and Credential Committees.

STAFF REPORTS

December 5-6, 2009 Meeting of the Libertarian National Committee, Inc.

Nashville, Tennessee





EXECUTIVE DIRECTOR'S REPORT, SUBMITTED BY WES BENEDICT

OVERVIEW

I started as Executive Director on July 17, 2009. In this report, I want to give a complete picture of what's been achieved so far. There's a lot of "I did this" and "I did that" in this report. I'm aware that it may sound self-congratulating. I want to give credit where it's due, but I also don't want to be afraid to take credit where it's due.

From the July 14, 2009 *Austin American-Statesman*:

<http://www.statesman.com/news/content/region/legislature/stories/2009/07/14/0714libertarian.html>

In 2000-01, the national party had \$3 million in revenue from 30,000 dues-paying members; now, it is bringing in about half that, Benedict said.

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

I have been very concerned about the fundraising and membership declines we have experienced in recent years. My immediate focus has been to improve fundraising and cut costs.

Higher priority	Lower priority
Increasing revenue and lowering expenses.	Attending outside think tank meetings.
Increasing membership.	Quantity of blog postings and press releases.
Increasing monthly pledges.	Assisting individual candidate campaigns.
Improving constituent record accuracy: addresses, phones, emails.	Managing local volunteer efforts.
Generating accurate elected official and candidate lists.	Hosting booths at conferences.

STAFFING

Prior to the last LNC meeting there were six full-time and one part-time staff. Now there are four full-time, two part-time, and one 20 hour/week contractor.

Staff before July 17 2009		Current Staff	
Robert Kraus	Full-time	Wes Benedict	Full-time
Donny Ferguson	Full-time	Robert Kraus	Full-time
Louise Calise	Full-time	Susan Dickson	Full-time
Austin Petersen	Full-time	Casey Hansen	Full-time
Susan Dickson	Full-time	Mark Meranta	Part-time
Casey Hansen	Full-time	Nick Dunbar	Part-time

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

Mark Meranta	Part-time	Arthur DiBianca	Contractor 20hr/wk
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Mark Meranta took over most of Austin Petersen’s duties. Wes Benedict, Arthur DiBianca and Nick Dunbar took over most of Donny Ferguson and Louise Calise’s duties.

I (Wes Benedict) served as Executive Director of the LP Texas from 2004-2008, and delivered record results for the LPT in fundraising and candidate recruitment. DiBianca has worked as Assistant Director and Operations Manager for the LP Texas from 2005 to the present. Dunbar is a former Florida State Chair, and also worked at the LPHQ in DC for about nine years total in the past, including serving in the top director position.

It has been a pleasure working with our current staff, and I am pleased with the focus, productivity, and quality of work of our current staff. With the 2010 election season just around the corner, continued strong fundraising improvement would help us add staff to provide more assistance to our affiliates and campaigns.

NOTE ON "PERSONAL COMMITMENT" MEASURES

Because a significant portion of my compensation is a potential bonus based on revenue (which has not been high enough to pay out yet), my pay has been far less than previous executive directors. And, while previous executive directors were provided a computer, cell phone, and parking space, I’ve paid for my own cell phone, do not use a parking space, and have used my own laptop. I rented an apartment two blocks from the office so I could avoid commute time. I’ve been in the Watergate office working almost every day, seven days a week, including every holiday, since July 21. I'm not complaining about these things -- on the contrary, I'm hoping to show how seriously I take the goals I've set.

Staff Assignments

11/27/2009

(In some cases particular short-term priorities are noted.)

Priority	
	Wes Benedict, Executive Director

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

	Establish the organizational structure of the staff
	Recruit train and assign all staff members
	Appoint, employ and terminate staff in consultation with the Chair
	Evaluate staff performance
	Assure staff is in compliance with party Bylaws and Policy Manual
	Maintain frequent and substantive contact with the LNC Chair
	Keep members of the LNC informed as appropriate
	Develop budget with Treasurer and maintain compliance
High	Oversee fundraising efforts including fundraising letters, emails, website, telemarketing, and major donor efforts
High	Oversee membership growth efforts
	Write and design fundraising letters or outsource
	LP News Editor
	Work with the Chair and others to get out a cohesive Libertarian message to the public
	Generate press releases
	Answer press inquiries and book media appearances for party officials

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

	Generate Monday Message and other email messages to members
	Answer questions about the Party and its positions when other staff requests assistance
	Create and oversee various initiatives to establish a “cause célèbre” for our donors (has been "Operation Elect-US" in 2009)
	Function as the intermediary between the Party and the public
	Assure compliance with the Advertising Publications Review Committee (APRC) provisions
	Liason between staff and General Counsel
	Direct LP.org website content
	Generate blog entries
	Generate polls on LP.org
	Assist start-up of state affiliates where none exist
	Candidate recruitment and training
	Manage ballot access activities
Low	Participate in outside conferences
Low	Network with other organizations and politicians in DC to increase the stature and reputation of the party

	Robert Kraus, Operations Director
	Accounting and bookkeeping (a/p, a/r, maintain QuickBooks)
	General purchasing and procurement
	Work with Chair and Treasurer on financial issues
	Maintain compliance with government policies, especially the FEC
	Provide data to FEC consultant for FEC filing
	Payroll and benefits administration for LP Staff
	Create and maintain Employee Manual
	Maintain membership/contributor database (Raiser's Edge)
	Assure Sustaining Memberships, expiration dates, and Life Memberships are accurately calculated and recorded according to the Bylaws and Policy Manual
	Send monthly data dumps to state affiliates
	Manage database updates provided by state affiliates to LPHQ
	Customer service (internal and external communications with board members, affiliates, donors, etc.)
	Facilities and equipment planning and maintenance

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

	Preparation of financial and membership reports
	Administrator of lp.org & hq.lp.org email and group list servers
	Managing our ballot access lawsuits with the chair
	Working with the Chair, state parties and local activists to get ballot access reform bills introduced in state legislatures, and developing lobbying strategies for them
	Staff liaison to the Convention Oversight Committee
	Primary staff liason to the Secretary
	Mantain backups of LP servers, Raisers Edge, Quickbooks, and personal computer files
	Maintain membership, financial, and other archives
	Maintain LNC contact list (an off-line document and at LP.org)
	Record LNC meetings
	Process monthly gifts for direct account drafts
	Oversee Member Service Specialists in the sorting incoming mail, updating membership information and caging of donations

	Casey Hansen, Member Services & Affiliate Relations Manager
	Answer and direct incoming phone calls

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

	Answer questions or refer to others
	Handle complaints or refer to others
	Accept, open and sort mail, packages, couriers and supplies
	Greet visitors
	Produce and mail LP Membership Cards
	Produce and mail LP Information Packets
	Sort and tag physical monetary contributions sent to the office (checks, money orders, cash)
	Deposit checks at PCN bank after deposit verified and cash audited
	Re-checking of daily deposits and cash audits
	Update member's address and contact information
	Assist in general office upkeep, organization and maintain office supplies
	Any other extra tasks as assigned by other LNC staff such as general filing, research, and responding to member correspondence
	Primary assistant to Robert
	Customer service to state and local affiliates

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

	Maintain State Chair and State Organization contact lists (the off-line document, not the ones on LP.org)
	Maintain Events Listing on LP.org
	Fill order requests, such as requests for free brochures or free LP News

	Susan Dickson, Member Services Specialist
	Process and cage all checks, credit cards and cash received via mail into RE
	Photocopy checks before deposit
	Process and cage all web transactions into RE
	Process refunds and contribution returns
	Update and maintain records in RE
	Import new inquiry and volunteers from web and send prepare data for information packets
	Prepare data for new memberships and renewals and print letters for membership cards
	Prepare daily reports and do daily cash audits
	Create new records for people who ask for information packets
	Properly sort and file all source material to comply with FEC rules

	Mark Meranta, Affiliate Services & New Media Specialist
	Recruit and manage interns
	Direct intern telemarketing membership renewal effort
	Assist with monthly pledge credit card updates
	Produce, shoot, edit original videos for the LP. Continue creating infrastructure of permanent online web 2.0 material resources for training, education, inspiration, and recruitment
	Work with state affiliates, and volunteers on event ideas, and creating opportunities for locals to be active
	Manage Facebook, Twitter, MySpace, and Meetup sites
	Respond to letters and email requests from volunteers
	Forward people who express a desire to run for office to their state party
	Maintain run for office and volunteer receipt lists
	Assist campus organizing
Low	Staff booths at LP events, direct recruitment of volunteers for affiliate events
Low	Participate in outside conferences

Low	Activist training and support
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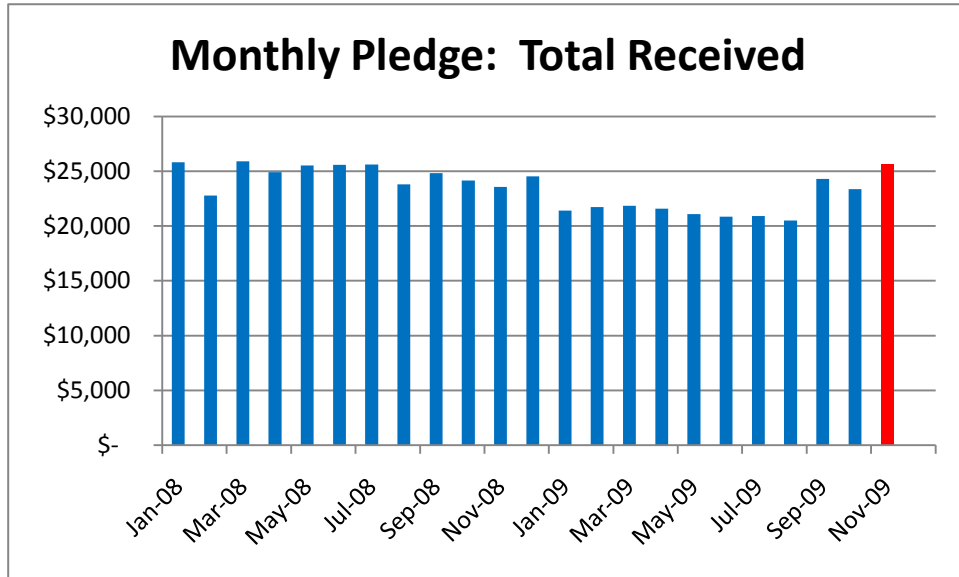
	Arthur DiBianca, Staff Assistant
	Maintain the list of elected Libertarians (online and a more extensive offline database)
	Maintain the list of Libertarian candidates
	Assist with database troubleshooting and cleanup
	Scan national media for topics for press releases, blog entries, and Email messages
	Produce monthly Liberty Pledge Newsletter
	Manage Lyris email broadcast system (press list and LP member list): add new subscribers, load and send press releases and general emails
	Post blog entries, press releases, polls and other information on LP.org
	Help with overall maintainence of LP.org
	Write some press releases, general emails (like Monday Messages and fundraising emails), and blog entries
	Write articles for LP News
	Edit and proofread all communications including press releases, blog entries, fundraising letters, LP News, and party literature

	Assist with member recruitment and renewals
	Assist with candidate recruitment

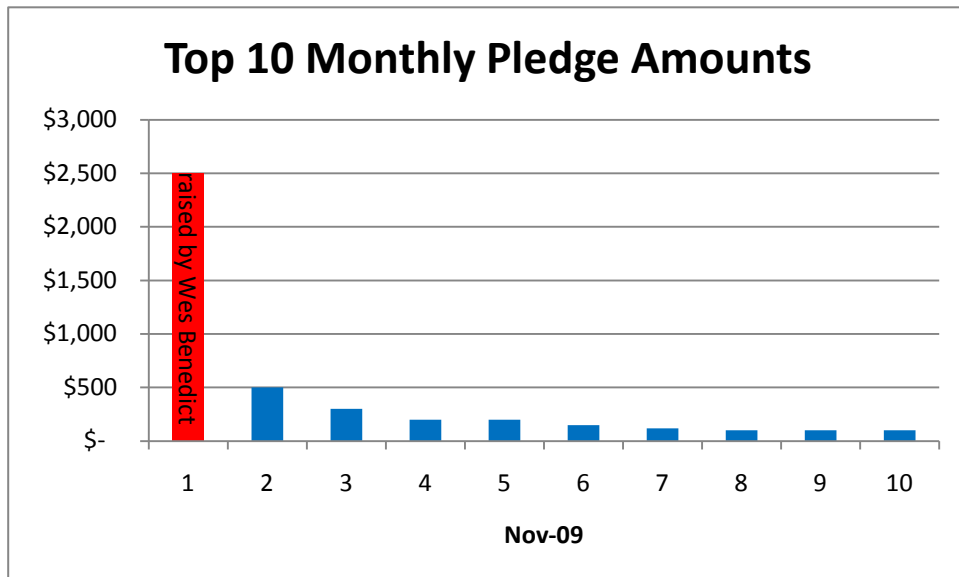
	Nick Dunbar, Staff Assistant
	Maintain accuracy of monthly giving program (donor calls and email changes; contact donors for updated information)
High	Process monthly gifts for members of monthly giving program and evaluate transactions that do not go through to find out why including contacting the donor for updated information
	Work with vendors for house and acquisition appeals (copy, art, print, mailshop)
	Analyze results on all mail appeals and select segments from house file for each house mail appeal, and order lists for each acquisition appeal
	Data pulls from donor database for house mail appeal and for omission in acquisition appeal
	Data pulls for membership cards, acknowledgments and cultivation
	Oversee printing and mailing of membership cards; print and mail acknowledgments; search for creative ideas to cultivate high dollar and loyal donors
	Update Board Report (which shows appeal results)
	Assist with record archive organization, storage and maintenance

FUNDRAISING

We increased the monthly pledge revenue from about \$20,854 in June, to \$25,623 in November. Robert Kraus worked with our website provider, Terra Eclipse, to reinstate the ability to pay for a monthly pledge online via credit card. Around 100 donors have signed up online since the October 13 rollout.

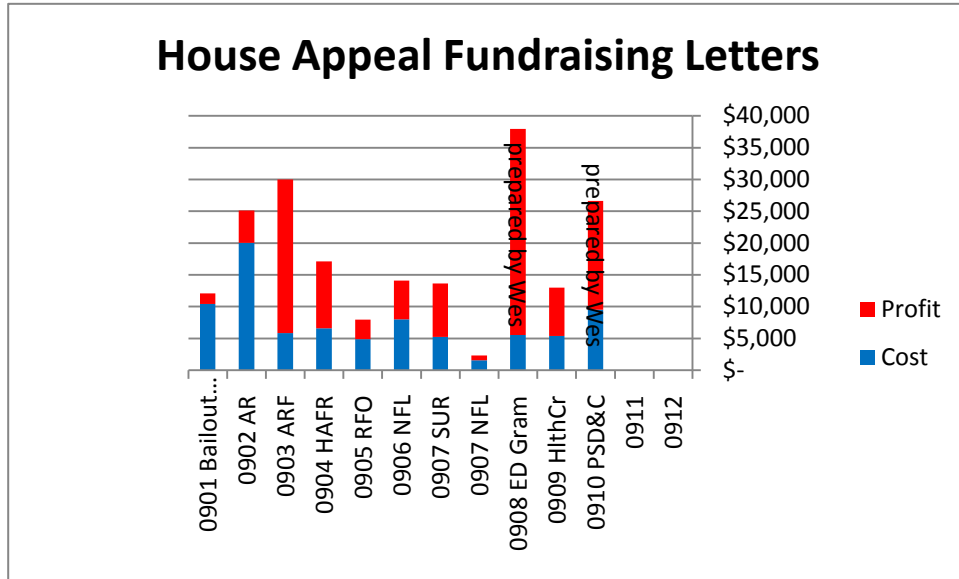


In September, I signed up a new monthly pledger for \$2,500 per month, which is more than our next nine highest monthly pledgers combined.

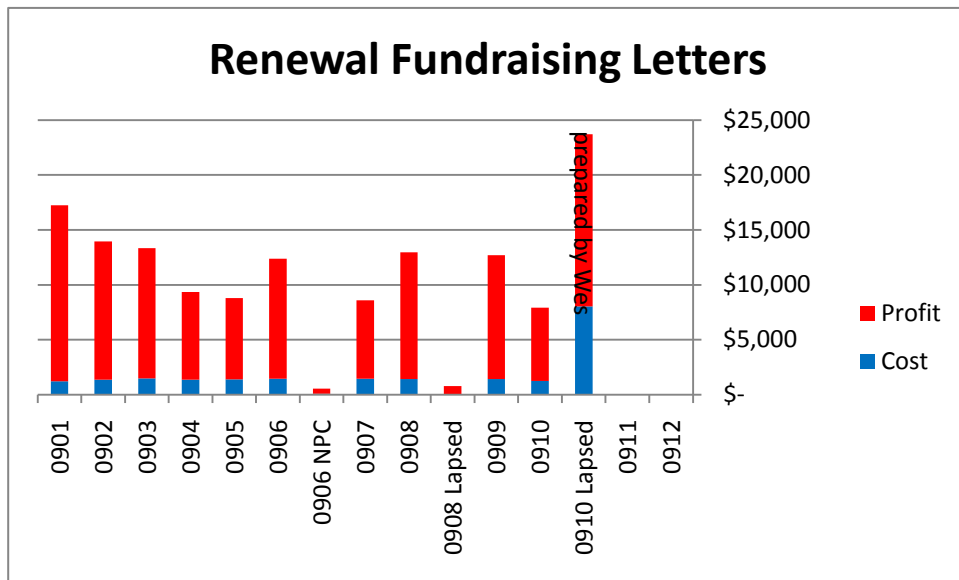


Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

I designed and wrote the August house appeal "0908 ED Gram," which outperformed all previous fundraising letters for 2009, including the 2009 Annual Report "0909 AR" and 2009 Annual Report follow-up "0903 ARF." I also designed the "0910 PSD&C" letter, which has done well and will do even better as responses continue coming in strongly.



To boost membership, I sent an extra renewal letter "0910 Lapsed" that included members who were lapsed since 2005. (Other renewal letters were only going to recently lapsed donors.)



TELEMARKETING

The Association of Fundraising Professionals has a Code of Ethical Principles and Standards prohibiting percentage-based compensation:

24. Members shall not pay finder's fees, commissions or percentage compensation based on contributions, and shall take care to discourage their organizations from making such payments.

<http://www.afpnet.org/Ethics/EnforcementDetail.cfm?ItemNumber=3261>

While the LP has not adopted the above code, in order to cut costs and improve the LP's reputation, I've ceased hiring percentage-based telemarketing fundraisers.

Instead, I first had Arthur DiBianca focus on membership renewal calls to the Iowa LP. Details are reported separately. After proving that success was possible, our intern coordinator, Mark Meranta, has taken this project over and has our interns rolling this out nationwide.

Our interns are unpaid volunteers. I'd much rather have our expired members hear from someone who can say, "I'm a volunteer intern and a college student working at the LP headquarters, and we're working to update our database and asking people to renew their memberships," than to hear from a pushy professional telemarketer who may care nothing about our cause, and may have only short-term financial benefits in mind (possibly at the expense of longer-term donor relations).

Another big complication with paying percentage-based commissions is assigning sources. Someone who gets a friendly phone call from an intern, but forgets to go online and donate, who then receives a fundraising letter from us, but who then goes online and renews, won't show up in the numbers for the phoning or letter. We know this is how things often happen.

BOARD REPORT

The following chart we refer to as the "Board Report" has more details on fundraising. Beware this is a manually updated chart and the cost information can be particularly misleading due to which costs are included and which are not.

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

LNC Nashville, December 5-6, 2009

Official Mailing Name	Drop Date	Topic and Purpose	# of Pieces Mailed	Target Population	Gross Revenue	Total Costs	Net Revenue	No of Responses	Percent Response	Average Gift Amount	Cost to Raise \$1.	ROI	Cost per Donor
Costs, Dates, and Revenue from Direct Mail Projects 2005 through 2009													
2009 Appeals (as of 11/30/09)													
House													
0912													
0911	11/4/09	Donations & Corrections	30,053	0-36 mo donors, 1-9 mo prospects.	\$26,621.35	\$9,540.10	\$17,081.25	511	1.70%	\$52.10	\$0.36	\$2.79	\$18.67
0910 PSD&C	9/22/09	Health Care	12,589	0-12 mo donors include Life Members	\$13,002.20	\$5,399.09	\$7,603.11	263	2.09%	\$49.44	\$0.42	\$2.41	\$20.53
0909 HthCr	8/18/09	New Ex Dir - urgent gram	19,193	1-16 mo. Ing. Mjr Dir. Vol. Iowa	\$37,956.23	\$5,533.79	\$32,422.44	630	3.28%	\$62.59	\$0.15	\$6.86	\$8.78
0908 ED Gram	8/3/09	No Free Lunch	2,490	\$25+ 24-36 month lapsed members	\$2,316.00	\$1,584.19	\$731.81	37	1.49%	\$62.59	\$0.68	\$1.46	\$42.82
0907 NFL	7/29/09	Govt Takeover - gatefold	11,881	2-12 and Board and Mjr Dir (no pledgers)	\$14,120.21	\$8,008.82	\$6,111.39	288	1.73%	\$49.03	\$0.57	\$1.76	\$27.81
0906 NFL	6/18/09	No Free Lunch	16,619	2-18 and Life; 0-6 vol (no pledgers)	\$7,955.86	\$4,877.55	\$3,078.31	201	1.28%	\$39.58	\$0.61	\$1.63	\$24.27
0905 RFO	5/21/09	Run For Office - Mike Munger Ltr	15,707	2-18 Month Donors (no Life, no Pledgers)	\$17,138.69	\$6,602.22	\$10,536.47	686	3.89%	\$24.98	\$0.39	\$2.60	\$9.62
0904 HAFFR	4/20/09	Audit Federal Reserve-Petition	17,622	0-18 Month Donors; Vol for Ron Paul	\$29,983.97	\$5,835.69	\$24,148.28	411	2.16%	\$72.95	\$0.19	\$5.14	\$14.20
0903 ARF	3/21/09	Annual Report Followup	19,022	0-18 Month Donors; Life Members 19-96 Mo	\$25,142.65	\$20,061.41	\$5,081.24	513	2.71%	\$49.01	\$0.80	\$1.25	\$39.11
0902 AR	2/24/09	Annual Report	18,948	0-18 Month Donors; Life Members 19-96 Mo	\$12,068.50	\$10,441.22	\$1,627.28	300	1.40%	\$40.23	\$0.87	\$1.16	\$34.80
0901 Bailout App	1/30/09	Application for Bailout	185,544	0-28 Month Donors	\$199,948.41	\$83,141.96	\$116,806.45	4,100	2.21%	\$48.77	\$0.42	\$2.40	\$20.28
Subtotal House Appeals													
2009 LP NEWS	on going	LP News with BRE inserted	47,811	Active Members	\$19,504.23	\$21,609.52	-\$2,105.29	325	0.68%	\$60.01	\$1.11	\$0.90	\$86.49
Subtotal House Appeals incl. LP News			418,899		\$219,452.64	\$104,751.48	\$114,701.16	4,425	1.06%	\$49.59	\$0.48	\$2.09	\$23.67
Renewals (as of 11/30/09)													
0912													
0911	10/16/09	Renew Memberships	21,512	Members	\$23,713.00	\$8,040.72	\$15,672.28	576	2.68%	\$41.17	\$0.34	\$2.95	\$13.96
0910 Lapsed	9/15/09	Renew Memberships	3,432	Members	\$7,915.00	\$1,252.10	\$6,662.90	187	5.45%	\$42.33	\$0.16	\$6.32	\$6.70
0909	9/15/09	Renew Memberships	3,814	Members	\$12,706.50	\$1,416.32	\$11,290.18	284	7.45%	\$44.74	\$0.11	\$6.97	\$4.99
0908 Lapsed	8/15/09	Renew Memberships	4,012	Members	\$12,955.00	\$1,413.08	\$11,541.92	288	7.18%	\$44.98	\$0.11	\$9.17	\$4.91
0907	7/16/09	Renew Memberships	3,692	Members	\$6,575.00	\$1,444.13	\$5,130.87	206	5.56%	\$41.63	\$0.17	\$5.94	\$7.01
0906 NPC	6/13/09	Do Not Call Us from telemarketers	180	Lapsed Members	\$641.00	\$79.20	\$561.80	20	11.11%	\$27.05	\$0.15	\$6.83	\$3.96
0905	5/16/09	Renew Memberships	3,827	Members	\$12,381.01	\$1,442.95	\$10,938.06	292	7.63%	\$42.40	\$0.12	\$6.58	\$4.94
0904	4/16/09	Renew Memberships	3,513	Members	\$8,797.00	\$1,389.54	\$7,407.47	241	6.66%	\$36.50	\$0.16	\$6.33	\$5.77
0903	3/24/09	Renew Memberships	3,256	Members	\$13,324.99	\$1,365.47	\$11,959.52	269	9.95%	\$44.13	\$0.11	\$6.84	\$4.60
0902	2/24/09	Renew Memberships	2,870	Members	\$13,959.99	\$1,378.78	\$12,581.21	342	11.92%	\$40.82	\$0.10	\$10.12	\$4.03
0901	1/22/09	Renew Memberships	2,761	Members	\$17,235.00	\$1,228.46	\$16,006.54	412	14.92%	\$41.83	\$0.07	\$14.03	\$2.98
Subtotal Renewals			56,496		\$145,229.96	\$21,941.52	\$123,288.44	3,467	6.14%	\$41.02	\$0.15	\$6.48	\$6.33
Prospecting													
0904 PSR	5/4/09	New Members	20	Survey Respondents	\$25.00	\$8.40	\$16.60	1	5.00%	\$25.00	\$0.34	\$2.98	\$8.40
09 Inq	ongoing	Acquisitions and Memberships	4,294	4 lists of new names	\$3,155.00	\$14,684.00	-\$11,529.00	102	0.54%	\$30.93	\$4.65	\$0.21	\$143.96
Subtotal Prospecting			23,067		\$7,947.00	\$18,009.05	-\$10,062.05	241	1.04%	\$32.98	\$2.27	\$0.44	\$74.73
WEB													
Web Contributions	Jan-Dec	Donations			\$32,118.64		\$32,118.64	648		\$49.57			
Web New Members	Jan-Dec	New Members			\$135,609.00		\$135,609.00	3,487		\$38.89			

Notice: This data which has been presented in this format for a long time is partially updated manually from time to time and is presented for informational purposes. Reasonable efforts to make it somewhat accurate and keep it up-to-date are made but this data should not be considered accurate representations and parts of it are usually out-of-date: cost information is very partial; critical decisions should not be made solely on this data.

CONSTITUENT DATA CLEANUP

A lot of the phone numbers and emails in our database and in the data we send to states is incorrect. Here are two ways we're working to improve this:

- When interns phone for renewals, they are feeding back any new contact information and bad phone numbers to Casey, who updates the information in Raiser's Edge.
- We're printing more complete constituent data on fundraising letters to get corrections.

PRESS AND MEDIA

I cut back on the quantity and frequency of press releases in the short term. My experience has been that Libertarian Party candidates get far more media coverage per unit of effort than the party itself. The more candidates we run, the more media we get. I do expect to issue more press releases in the first half of 2010 than we issued in the second half of 2009, but I don't expect to issue lots of opinion pieces and think tank-like essays.

ELECTED LIBERTARIANS

The list of elected Libertarians was not maintained before I started. Now it is up to date and after the November 2009 elections we counted 143 elected Libertarians. The total number does continually change as new elected Libertarians are found and others are removed for various reasons.

Staff Reports

Director of Operation's Report

by Robert Kraus

Blackbaud – Data Dumps – Internal Customer Service

No new major issues to report with RE-7 from Blackbaud. We have just finished our NCOA update for this year which resulted in almost 11,000 forwardable moves. These were reflected in the Nov Data Dumps.

In terms of data updates from states, we continue to see improvements with special thanks to the LPOH which sends us both new member and data corrections weekly. VALP and SCLP also are very good with sending in their updates due to the use of Alicia's excellent membership management program. Other states that deserve recognition include CA, CO, IN, KY, LA, MI, MO, PA and SD.

We would still like to see more sharing of information and re-encourage regional reps to have their state membership directors to send us their updates often. We will press this at the State Chairs meeting.

One advantage to having Wes in the office is that I have been able to spend a lot more time cleaning up states data and have been working through the states to add congressional districts where missing, remove blank phones and emails, and do other clean ups I've been unable to fully keep up with over the last year.

FEC Filing

We continue to file accurate FEC reports and use Paula Edwards to complete the FEC Filing Process on a monthly basis and handle our amendments. The reconciliation and audit steps to this process continue to work to assure that these reports are correct prior to filing, and to insure that the disbursements and contributions match to our cash accounting records.

As a reminder, the FEC reports are done on a cash basis while our financial reports, presented by Aaron, are done on an accrual basis as required by our bylaws which require adherence to GAAP. Therefore, our Statement of Operations will not always look the same as what is reported on the summery page of our FEC Filings. This would more closely represent our Cash Flow Report. For more information on the differences between Cash and Accrual basis, please see page 4 on the 3rd Quarter Treasurers Report

Financial

We continued efforts to control and maintain our expenses and accounts payable. We finished the end of Nov with virtually no accounts payables, and it will also be our 4th month in a row where we'll finish in the black.

Are largest disbursement for this time of year, outside of rent and payroll, is our annual licensing and maintenance fee for Raisers Edge. This year they wanted \$12,069 – a 20% increase over last years charge. After much negotiations back and forth between me and Blackbaud (including a letter to their president) we ended up paying \$10,269 (a 5% increase over last year).

I have also worked closely with the treasurer on budget prep and minor restructuring our chart of accounts to better reflect our operations.

In addition, we have also have set aside \$8,000 for a new PBX ESI-100 phone system for LPHQ to replace our 1980's Nortel system which has seen better days.

Human Resources

We have had a number of staff changes recently which Wes will go into along with other personnel matters. Special kudos to Mark for keeping up an outstanding intern program!

In addition, I worked briefly with Adm. Colley on the new Employee Manual which has not been updated since 2003. I look forward to working with the new head of the EPCC Chair to finish this project by the next meeting.

Web Site

Working with the ED and Terra Eclipse, we have made a number of improvements to the web site including an enhanced change of address form (<http://www.lp.org/change-of-address>) which takes into account both old and new information including phones and emails.

The most notable enhancement, however, is the re-introduction of our on-line pledge capability and adding this feature directly to both the donation and membership pages. Since October, over 100 people have signed up on-line for the new monthly giving program representing almost \$1500 per month. This will result in over \$18,000 of new pledge revenue over a year producing a 4.5 return on our \$4,000 investment for development costs associated with this new program.

Staff Report for Mark Meranta:

Starting in the last week of August, I have been working as the Affiliate Services and New Media Specialist.

My job duties include:

Running the LP's social media pages

Coordinating Interns

Calling lapsed members to renew their membership

Calling monthly pledgers to figure out credit card issues

Miscellaneous tasks and research around the office.

Attending various events in D.C. (i.e. Protests) for outreach and activism with interns.

The metrics of my social media success are as follows:

Twitter:

When I started the job in the last week of August, we had 1519 followers. As of this day, we have 2238 followers on Twitter.

Facebook Fan Page.

On my first day, we had roughly 13,000 fans. As of this day, we have 16,762 total fans.

I have learned how to utilize our Twitter and Facebook fan pages to help drive traffic to our various blogs. I use the site called, "TwitterFeed" to measure the success of our postings. I have included a picture that shows a sample of how many people read our blogs directly from our social media sites.

The blog postings with the higher numbers are the ones I posted to our Facebook fan page. I have recently been doing this so hopefully the trend will continue.

I also heavily advertise the Facebook "Fan Page" to get more members, with the hope to utilize it a lot more during the election season. Facebook "Fan Pages" when updated show up on each users "Mini Feed" so it allows free advertising that can possibly be spread virally through our online membership base. I am also able to target members by state for volunteer purposes in the future.

-Mark Meranta

Report for LNC meeting, December 2009

by Arthur DiBianca, Staff Assistant

1. Iowa phone campaign

For about a five-week period from the end of July 2009 to the beginning of September 2009, I attempted to call expired LP members and some new inquirers in Iowa to ask them to join the LP or renew their membership.

I called expired members who had phone numbers listed in the Iowa state data dump, and whose expiration dates were in 2004 or later. I also called people who had made their inquiries in 2009.

I attempted to call 230 people in Iowa. In most cases, I made multiple attempts. (The total number of attempts was 590.)

In many cases, an "attempt" involved dialing multiple phone numbers, so there were many more acts of dialing. (I don't have a count of that.)

I identified 84 bad phone numbers. I found 29 new phone numbers, mostly from the internet (anywho.com) and AlumniFinder. I also determined new mail addresses and emails for some of the people called. The new contact information was submitted for updating in Raisers Edge.

This is the breakdown of the 230 people called:

82 "bad" - All of the person's phone numbers were bad (and no valid new phone numbers were found).

33 "not reached" - No evidence that the phone number was bad, but I did not end up reaching the person.

39 "message" - I left a message on voicemail (generally on the fourth attempt).

43 "no" - I spoke to the person (or a spouse in several cases) who told me that the person did not want to join or renew, or was not able to.

10 "maybe" - I spoke to the person, who said maybe.

19 "yes" - I spoke to the person, who said yes.

4 "already" - I spoke to the person, who said that he/she had already renewed.

When a person said "yes" or "maybe", I either took credit card information over the phone, or asked LP staff to mail a membership card and return envelope. In some cases the respondents said they would make their donations at the LP website.

Most of the respondents who said "yes" did join or renew, and some of the respondents who said "maybe" joined or renewed. My understanding is that this phone campaign resulted in a 12% increase in Iowa membership over a period when nationwide membership declined by 1%.

2. Lyris Email Delivery

The LP uses the Lyris Listhosting service to send mass emails, both constituent emails like Monday Messages, and press releases.

It looks like this system has been used at least since May 2007.

Wes and I worked together to send an email through Lyris for the first time on August 28, 2009. I examined the Lyris results and saw that Lyris had attempted to deliver the email to 70,297 recipients, but only 59,940 had been successfully delivered.

After further investigation, I found that we were having a pretty serious problem with email blocking and spam filtering. For example, all mass emails sent to RoadRunner addresses ("rr.com") were being blocked, and had been blocked since June 2008.

Several other email providers were also blocking us. The most serious case was Yahoo, by far the largest provider, which was blocking us intermittently. Some Yahoo addresses received our emails, but most were bounced.

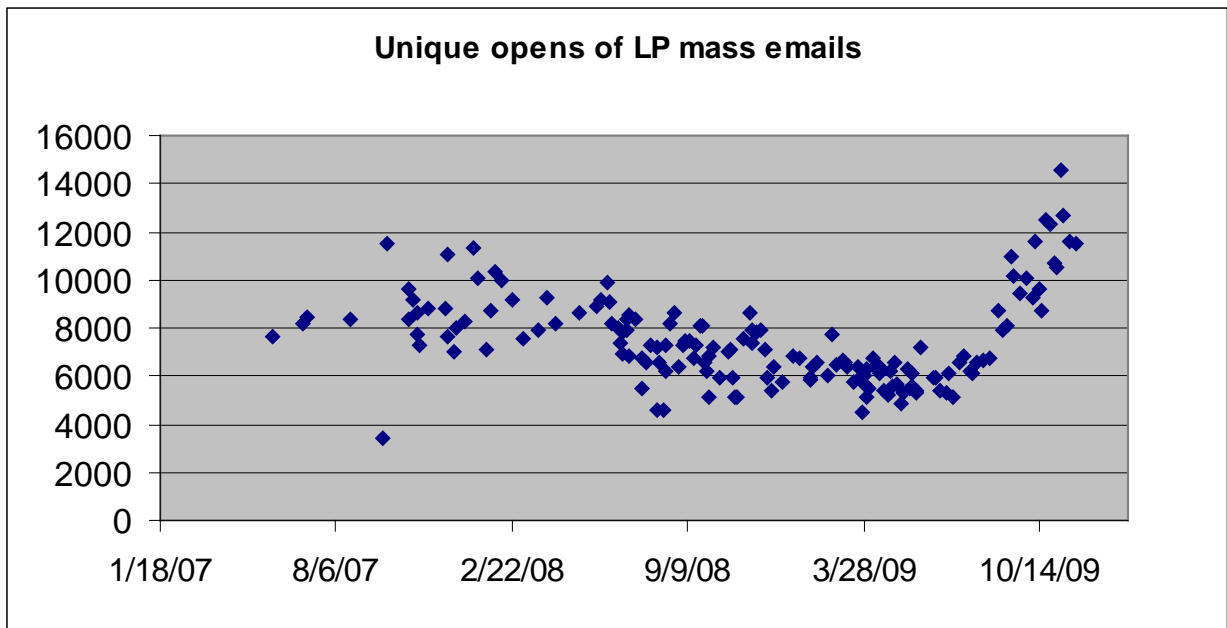
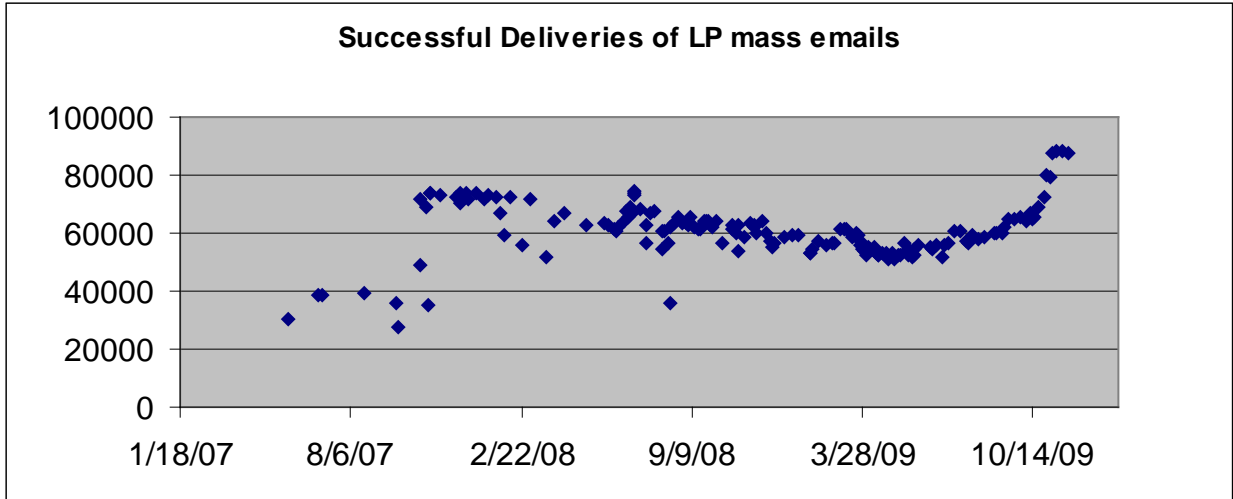
Because Lyris removes email addresses from the active list after several bounces, our active list had shrunk significantly.

Different email providers have different methods for removing blocks, or for improving the reputation of the sender. After working with the larger providers, most of the spam blocking problems seem to have been resolved, at least for the time being. I was able to reactivate over 20,000 valid addresses that had been removed from the active list. (Note: Improving our status with Yahoo required, among other things, that we have a current privacy policy posted on our website.)

A recent example of improvement is the Monday Message sent on November 16. Lyris reported attempting delivery to 88,997 addresses, with 88,254 successfully delivered. (That's a 47% increase in successful deliveries versus August 28.)

Please note, the address counts fluctuate constantly because of new addresses, unsubscriptions, and invalid addresses being removed from the active list.

The charts below show the number of successful deliveries and unique opens for mass emails, as measured by Lyris, since May 2007. ("Unique opens" are the number of recipients who opened the message at least once.) These are emails sent to the general constituent list. Most were sent to the entire list; a few may have been sent to sub-lists.



I observe a generally downward trend through the middle of 2009. Since August 28, 2009, there has been a sharp increase. The highest number of unique opens is 14,579 (November 6 election results message).

Appendix C. Wes Benedict, HQ Staff Report, Nashville, TN, December 5-6, 2009

The average number of unique opens for messages sent January 1, 2009 through August 27, 2009 is 6,031. The average since August 28 is 10,578. I believe that the increase is due partly to the content of the messages, and partly to the large increase in successful deliveries.

Because most of the email blocking issues have now been resolved, I do not expect the sharp increases to continue. I expect both graphs to level off in the near future.

Here are some email quotes from people who were notified that their addresses were reactivated after spam blocks were removed:

"GLAD TO HEAR FROM YOU."

"I'm really not sure whether or not I have missed any emails. Thank you for attempting to correct the problem."

"I have not been receiving emails. So I'm glad it's fixed (since I got this one)."

"Thanks for the notification, keep sending."

"Great! I was wondering what happened to you."

"I wondered what had happened to you guys. Thanks for working to correct the problem."

"please keep me on e-mail list"

"After I received my membership card in the mail, I never heard from the LP again. I thought there just wasn't any information for new members..... I'm glad to know it was an e-mail fault and not intentional. I'd like to contribute my time to support the Party and I look forward to hearing from you."

"Thanks. I wondered where you went. Things got mighty quiet!"

"Yes I have missed your emails, glad to be back, thanks"

"It's hard to know whether I've missed any e-mail or not. I checked stored messages and found the latest was for April this year, but I know for a fact I've received more recent e-mails from you. Mysterious ... Meanwhile, I've sent a check to renew my membership"

CAMPUS ORGANIZING REPORT

Submitted to: Libertarian National Committee, November 20, 2009

Submitted by: James W. Lark, III

Region 5S Representative, Libertarian National Committee

This report will provide some information concerning efforts to build and support Libertarian campus organizations. I shall provide an updated report at the LNC meeting in Nashville should additional information become available.

1) I continue to respond to inquiries from people who want information about the LP campus outreach effort. I am usually able to respond within 24 hours of receiving an inquiry.

I am in the process of organizing several information-gathering projects, in which interns and volunteers will do the work. I shall provide more information about these projects in due course.

2) I continue to work with the Advocates for Self-Government to provide material (e.g., "Operation Politically Homeless" kits) to campus organizations. (I serve as Chairman of the Board of Directors of the Advocates.)

3) In late December 2009 I plan to prepare a revision of the campus organizing material I distribute to those interested in campus outreach. I am pleased to report that this material is generally considered very helpful to those trying to build campus organizations.

4) I continue to work with various state and local LP organizations to assist their campus outreach efforts. During the fall semester I have given the following speeches and workshops:

- Sept. 7 University of Texas, Austin, Texas (Sponsored by the Libertarian Longhorns)
- Oct. 6 Jacksonville University, Jacksonville, Florida Address given to the "Courts and the Constitution in American Politics" (POL 309) course at Jacksonville University
- Oct. 6 Stetson University, DeLand, Florida (Sponsored by the Stetson University College Libertarians)

- Oct. 7 College of William & Mary, Williamsburg, Virginia (Sponsored by the William and Mary Libertarians)
- Oct. 16 University of Mississippi, Oxford, Mississippi (Sponsored by the Young Americans for Liberty at the University of Mississippi)
- Oct. 21 Maggie L. Walker Governor's School for Government and International Studies, Richmond, Virginia (Sponsored by Students for Liberty, Maggie L. Walker Governor's School)
- Oct. 24 Students for Liberty Regional Conference, Wake Forest University, Winston-Salem, North Carolina (Sponsored by Students For Liberty)
- Nov. 7 Students for Liberty Regional Conference, Drexel University, Philadelphia, Pennsylvania (Sponsored by Students for Liberty)

In addition, I staffed an information table for a Students For Liberty group at Washington and Lee University in Lexington, Virginia on Sept. 9, and participated in a strategy meeting with leaders of the College Libertarians at Liberty University in Lynchburg, Virginia on Oct. 31.

I am pleased to note that I have been asked to give a speech about Libertarian ideas at the Catholic University in Washington, D.C. in January, 2010. In addition, I have been invited by several Libertarian student groups to speak at their universities during the Spring 2010 semester.

5) I continue to work with Students For Liberty to promote libertarian groups at high schools and colleges. (I am a member of the Board of Advisors of SFL.) As part of this effort, members of the SFL board and I have found ways for the LP to use the many services available from SFL. We must be careful in so doing because we do not wish to jeopardize the 501c(3) status of SFL.

6) I am working with Young Americans for Liberty (YAL) on programs of mutual interest. An ad for the Libertarian Party and *LP News* appears in the third issue of *Young American Revolution* (October 2009), the YAL publication.

7) As mentioned in previous reports, several libertarian organizations (e.g., Cato, Reason Foundation, Institute for Humane Studies, International Society for Individual Liberty) are working to coordinate their student outreach programs. I participate in meetings of representatives of these organizations when my schedule permits.

Allow me to offer my thanks and appreciation to Joel Cox, who volunteered to assist with various campus outreach projects. His efforts so far have been very helpful.

Region One Report

Montana

Montana had an entry in the Butte Montana 4th Parade. It's the largest parade with over 29,000 people who watch the parade, plus there was TV and Radio coverage. We are also working on two fairs coming up. One is the Western Montana Fair in Missoula and the Ravalli County fair in Hamilton. We have a table at the Missoula GUN Show next month as well. The gun show occupies our university field house. We are planning on getting into a couple more parades in the next two months. Then there is the Missoula Hempfest in September, as well as Jury Rights Day, September the 5th. We just need to get more people involved

In Liberty,

Mike Fellows

MTLP

Region Two Report

December LNC Meeting: Nashville, TN

1. Tibor Machan was recruited by Mark Hinkle to serve as a LP contact at Chapman University (in Southern California).
2. Mark Hinkle and his son, Logan, appeared on KKUP (91.5 FM) to discuss the Libertarian Party and the freedom philosophy for 1 hour on November 25th.
3. Retired Judge Jim Gary, our LP candidate for U.S. Senate in 2004, appeared before the California State Committee on Public Safety in support of AB 390: a bill that would decriminalize marijuana. This occurred on October 29, 2009.
Here's the URL on YouTube: <http://www.youtube.com/watch?v=qWdW05w7Imk>
4. Ted Brown has recruited a full slate of statewide candidates and is working to place Libertarians in races for the State Assembly, State Senate, and Congress. The filing period begins January 1, 2010.
5. Lawrence Samuels led a successful fight to oppose the creation of a new city in Carmel Valley, CA on November 3rd.
6. Te LPC has scheduled its annual convention for February 12th through the 14th in Long Beach, CA.
7. Mark Hinkle appeared before 2 Senior Civics classes at Oak Grove High School in San Jose, CA on October 6th, 2009 to discuss the Libertarian Party and issues of the day. He's been going there for more than 20 years.
8. Mark Hinkle appeared before an AP Senior Civics class at Milpitas High School to teach students about the Libertarian Party and some issues of the day on 10/22/09.
9. Lawrence Samuels, once again, organized a Libertarian booth at the semi-annual JSA (Junior States of America) convention in Santa Clara, CA. Hundreds of students interested in government attend each year.

Appendix E. Mark Hinkle, Region 2 Report, St. Louis, MO, July 18-19, 2009

Submitted by Mark Hinkle

LNC Region 2 (CA) Rep.

Region 3 Reports

December 2009

LNC Representative: Rebecca Sink-Burris

INDIANA Chair: Sam Goldstein

"The LPIN will only be as strong as the membership allows it to be."

Libertarian Party of Johnson County Elects New Chairman

Greenwood, IN -- Members of the Libertarian Party of Johnson County met to re-activate their County Party. A Convention was held to elect new officers, affirm by-laws, and discuss future plans. The Johnson County Party has been inactive in the last few years, but John Lowe took the lead in reorganizing the County several months ago.

Erwin Salazar was elected to serve as Chairman. Salazar is a Greenwood resident, and currently works as an air traffic controller for the FAA. John Lowe was elected Vice Chair. Deb Turley will serve as Secretary, and Ed Dilts as Treasurer.

In the coming months, Salazar has set simple, yet important goals for the organization. The Libertarian Party of Johnson County will work on building a web presence to promote the party and communicate with membership. They are also actively recruiting candidates, and will build the party through several strong State and Local level candidates in 2010.

Libertarian Party of Lake County Elects New Chairman

Libertarians in Lake County gathered for their annual convention to elect new officers. Jeff Duensing was elected as Chairman of the County Party. Duensing has served as Vice Chairman for the County Organization for the last term, as well as running for Congress in District 1 and as Central Committee Representative. His goals are to recruit

candidates for every office in the County, and to increase the party's membership.

Jeanine Kirpec was elected as Vice Chair. Janice Glueckert was elected the new Treasurer, and the Secretary remains Adelbert Bell.

Their first act is to begin the process of holding a fundraising poker tournament.

LP OF MARION COUNTY HOLDING SECOND POKER TOURNAMENT

Sunday, December 6, 2009

4pm to 8pm Just Judy's Restaurant

2210 E 54th Street

Indianapolis, IN

Initial Buy-in: \$100

Required Registration Deposit: \$10 (refundable only if the event is canceled)
additional buy-in's allowed within the first two hours.

PRIZES (assuming 50 players)

1st: \$1500 (30%)

2nd: \$1000 (20%)

3rd: \$500 (10%)

LP of Marion County to Hold Bill of Rights Day Dinner Fundraiser

Date: Sunday, December 13, 2009

Time: 6:00pm - 10:00pm

Location: Maple Creek Golf and Country Club

Street: 10501 East 21st Street

City/Town: Indianapolis, IN

This is the LPMC's annual year-end fundraiser/celebration, with proceeds benefiting our 2010 race for Secretary of State.

Tickets are \$75 per person, or \$120 per couple (married, life partner, or "significant other"). To Register, please visit: <http://www.indy1p.org/BillOfRightsDayDinner>

Guest Speaker: David Bego, author of "The Devil at My Doorstep: How I Survived a Three-Year War with Big Labor and Protected My Employees and Business."

A targeted family business owner dedicated to protecting his employees survives full-scale war with the powerful and politically connected Service Employees International Union and its big labor boss, Andy Stern.

The author's expertise to write this book stems from his actual firsthand experience while waging war with Andy Stern and the SEIU from late 2006 until the present day. Unlike other corporate executives who either compromise their core values and cave in to union demands, or those who simply talk about what it would be like to face financial disaster based on fighting back against one of the most powerful unions in existence today, the author has lived the experience while under attack from Stern and his union thugs. For more than 32 months and counting, he has had the courage to stand up for what he believes in, protecting his employees at all costs against loss of their freedom to vote in "secret ballot" elections with no threat of repercussion from those who may disagree with their choice as to whether unionization is proper. Despite damage to his reputation and EMS's, the author has managed thus far to survive the SEIU onslaught and emerge with integrity in tact.

President and CEO of EMS, an industry leader in the field of environmental workplace maintenance. Honored as a finalist for the Indiana Entrepreneur of the Year Award, he has guided EMS to a prestigious listing as one of the nation's top Building Service Contractors. Married to Barbara, company secretary/treasurer, with daughter Kelly and son Mark who also work for EMS, and son Brian, a successful engineer, the author lives in Fishers, Indiana where he enjoys golf, skiing and playing basketball.

Libertarian Party Reaction to Voters Defeating the RTD

On November 3, 2009, the voters of Porter and St. Joseph counties voted against the creation of a Regional Transit Authority, and against increasing taxes.

"I am glad that the citizens of these two counties voted against this referendum," said Ron Cenkush, St. Joseph County resident and an organizer of the effort to stop this tax increase. Cenkush is also seeking the Libertarian Party nomination for House District 5.

Cenkush continued, "This was a convoluted plan to continually raise taxes for a public transportation system that would have been sparsely used. If Northern Indiana residents want a public transportation system, it should use a series of tax incentives for entrepreneurship, not income tax increases. Increasing the cost of living in a region that has been hit hard by the shrinking economy is wrong headed. It's time for new leadership both here, and in Indianapolis."

MICHIGAN Chair: **Emily Salvette**

LPMI had one Libertarian win in the November elections: Andy LeCureaux won his re-election bid for Hazel Park City Council. Mark Byrne, who was an incumbent on the Port Huron City Council, narrowly lost his race. Tom Hren made a great showing in his Big Rapids city council race, and Greg Merle, who was running in a special election for Michigan State Senate, District 19 had an impressive total for a first-time candidate. Except for Greg's race, all others were non-partisan.

On November 14 the party hosted its annual LibertyFest dinner where we awarded our "Libby Awards" to outstanding defenders of liberty. Rose Bogaert, head of the Detroit-area Taxpayers Alliance, was awarded the Spokesperson of Liberty award. Mark Byrne won as the Promoter of Liberty, and volunteer Larry Johnson was the winning Producer of Liberty for 2009. The crowd listened to speeches by noted Michigan economist David Littmann of the Mackinac Center for Public Policy and by our esteemed National Director, Wes Benedict. Thanks, Wes, for joining us! It was a nice evening and a great way to kick off Campaign 2010.

For 2010, we have already heard from about 100 people who are interested in running for office for the Libertarian Party. We plan to help our candidates by having a training seminar in March, hosting and helping with candidate web sites, and printing generic yard signs and other general LP literature for use by candidates.

We are trying hard to develop volunteers who can help manage all the work we have to

do. Michiganders are sick of what's been going on in our state so we have a lot of new volunteers, but not many people able to direct their efforts. Any suggestions would be greatly appreciated. The good news is our fundraising is going well.

OHIO Chair: **Kevin Knedler**

At the recent elections, the Libertarian Party of Ohio fielded 7 candidates for local office, 4 of those offices being partisan. This was the first time in our history that we have fielded candidates for partisan office in an odd-year (local) election cycle. Two candidates won: John McAlister was re-elected to Gahanna City Council and Josh Williamson won election to the Parral Village Council. The other candidates got from 5% to 34% of the vote.

We now gear up for 2010. The LPO expects to have as many as 50 to 100 candidates running for office next year, including Governor. We will focus on the Governor race (that helps us ballot qualify as a party) and selected Ohio Assembly and US Congress races. Our 2010 candidate list is being updated on our web site, www.lpo.org

Recently, Kevin Knedler of the Libertarian Party of Ohio was invited to sit at the table with election officials and review voter forms and ballots. This is important because he pointed out some areas where minor parties were ignored on Ohio ballot language. State Chair Kevin Knedler also sits on the Voting Rights Institute, which is part of the Ohio Secretary of State office.

Ballot access continues to be a main focus of the Libertarian Party of Ohio. The Ohio House has already voted and passed HB # 260, which contains new standards for ballot access of minor parties in Ohio. The next hurdle will be the GOP-controlled Ohio Senate. This is where the LPO will need to step up, meet Ohio Senators, and get the media and liberty-minded citizen involved. We hope the Ohio Senate can resolve all the issues by August 1, 2010. Meanwhile, the Libertarian Party of Ohio is on the ballot for 2010 as a party, because of a Directive from the Ohio Secretary of State. They realized that we could not wait for the Ohio Assembly to act any longer. The LPO will feature elections in the May primary for our candidates (required by our state constitution) and for our central committee. Also note that the only way to affiliate with a political party in Ohio is by voting in the primary and requesting a party ballot.

The Divisional structure continues to be a success for the LPO. Dividing the workload between IT, Fundraising, Communication, Political, and Field Development is paying off, as people are allowed to focus their limited time on areas where they have past experiences and talent.

Please go to www.LPO.org and sign up for the social networks, an Ohio LPO Region Meetup, or the LPO statewide announcements.

KENTUCKY Chair: **Ken Moullman**

As LPKY State Executive Committee Chairman, I request that all information for LPKY be given under the privacy of Executive Session, or not at all. I do not wish to have our accomplishments and future goals published for the world to see.

Note: LPKY's report will be available during Executive Session

Region Four Report

REGION 4 REPORT MISSING

REGION 5S REPORT

Submitted to: Libertarian National Committee, November 20, 2009

Submitted by: James W. Lark, III

Region 5S Representative, Libertarian National Committee

This report will provide information concerning activities of the Libertarian Party state affiliates in Region 5S since the LNC meeting on July 18-19, 2009. I shall provide an updated report at the LNC meeting in Nashville should additional information become available.

I am pleased to note that since the LNC meeting in July, I have had several opportunities to represent the LP in various ways. Specifically, I gave a speech in my capacity as LNC member and former national LP chairman at the Lynchburg Constitution Day Tea Party in Lynchburg, Virginia on Sept. 17. Also, I appeared in my capacity as an LNC member on WINA radio (1070 AM in Charlottesville, Virginia) that day to discuss Constitution Day. I appeared with LP Mississippi chairman Danny Bedwell on Oct. 19 on the Paul Gallo radio program (broadcast throughout Mississippi). I appeared on WINA radio on Nov. 12 to discuss the Libertarian Party and the November elections. I appeared on the "Free Markets with Dr. Mike Beitler" show (Internet radio program) on the VoiceAmerica Business Network on Nov. 19. The topic of discussion was the Libertarian Party.

In addition, I gave speeches at a Libertarian Party of Texas event in Austin on Sept. 6 and on several college campuses (please see my Campus Organizing report). I participated in a "leadership council" meeting of the LP Mississippi in Jackson on Oct. 18. I addressed the Students For Liberty regional conferences at Wake Forest University in Winston-Salem, North Carolina on Oct. 24 and Drexel University in Philadelphia, Pennsylvania on Nov. 7.

Delaware

Jim Rash (Jim@rashteam.com), Libertarian Party of Delaware chairman, provided the following report:

The LPD will be holding its 2010 Convention on March 6 at the Modern Maturity Center in Dover. Wendy Jones ran for the state senatorial seat vacated due to the untimely

death of Thurman Adams. Although Wendy did not win, her libertarian spirit runs strong and she has her political sights set on a Town Council seat in Milton. Wendy currently serves as the LPD Secretary.

District of Columbia

Peter Orvetti (peterjorvetti@gmail.com) is now serving as the contact for the LPDC. The party had meetings on Aug. 31 and Sept. 28.

Maryland

Libertarian Party of Maryland chairman Bob Johnston (rstanley21018@yahoo.com) provided the following information (which I have edited slightly):

There are currently 82 members in the Maryland LP. The number is slowly creeping back to triple digits, from a low of around 51 last year.

On Oct. 11, I was the guest of Dr. Lark at his home in Earlysville, Virginia for the quarterly business meeting of the Jefferson Area Libertarians and the Octoberfest celebration that followed the meeting.

There will be a Central Committee meeting of the MDLP on Nov. 21 to nominate Susan Gaztanaga as our candidate for Governor in next year's election, and Doug McNeil as Lieutenant Governor. Both Susan and Doug have extensive ties with third-parties in Maryland, and if none of the remaining Maryland third-parties run a candidate, we can pick up several percentage points of the vote.

Currently we have two candidates for the US House (out of eight districts): Dr. Richard Davis (MD-1), and Lorenzo Gaztanaga (MD-2).

We have two candidates for the Maryland House of Delegates: Justin Kinsey (District 5B) and Brandon Brooks (District 11).

We have one candidate for the Prince George's County Council: Darlene Nicholas.

I have accepted an invitation to address the Baltimore Campaign For Liberty, to speak on behalf of the MDLP. This will be at Hightops in Timonium, Maryland on December 2.

Pennsylvania

Libertarian Party of Pennsylvania chairman Mik Robertson (chair@lppa.org) provided the following report:

The municipal election cycle of 2009 is almost complete as of this writing. There has been a recount of results of Judge of Superior Court, triggered automatically by the election code with several candidates being within 0.5% of each other. I do not anticipate the results changing substantially, since in 50 of the 67 counties of the Commonwealth electronic voting machines are used where a "recount" simply means getting the numbers off of the machine again. There is no mechanism in most cases to verify the results in any other manner. There are also several cases where write-in ties have to be settled, and this may result in another Libertarian being elected constable in Springfield Township, Erie County.

Our candidate in the statewide Judge of Superior Court race, Marakay Rogers, had over 127,000 votes, with the top vote getter having just under 940,000 votes. The result is that Marakay got over 13% of the highest vote getter, which is believed to be the best showing for an alternative candidate statewide in PA in modern history. Although we thought this would extend minor party status for us through 2011, it appears the interpretation of the election code by the Bureau of Elections is that the status can only be gained in an even-year general election. That interpretation is being reviewed.

Other election results for us were as follows:

Winners:

Clarion County:

Berlie R. Etzel, Jr., Ashland Township Constable
Michael J. Robertson, Licking Township Supervisor

Erie County:

Cathy A. Beeman, Waterford Township Auditor

Potter County:

Susan Haythornthwait, Abbott Township Auditor

Venango County:

Timothy A. Russell, Emlenton Borough Mayor
Randall R. Schwabenbauer, Oil City Area School Director
Larry Allen Boyle, Polk Borough Mayor
James Fryman, Victory Township Auditor

Washington County:

Chad. M. Roberts, Houston Borough Council
Paula L. Meddings, Houston Borough Council

Other Libertarian candidates on the ballot were:

Christopher S. Morgan, Venango County Sheriff
Joseph Duncan, West Kittanning Borough Mayor, Council
Vance Mays, Sugarcreek Borough Mayor
Vernon Etzel, Oil City Council
Demo Agoris, Houston Borough Mayor,
Seth D. Fosmire, Houston Borough Council

Donald Schwan, Reading City Council

Barbara Steever, 24th Senatorial District Special Election (September), and
Marakay J. Rogers, Judge of Superior Court

All in all, not a bad showing. We batted over .500 with candidates on the ballot this November. Also, we added to those elected to governing bodies more than we have in recent elections. Those races for governing bodies in which our candidates did not win showed an upward trend in vote percentage over recent election cycles. There is a clear weakening of the big political machines, but there is still a long way to go, particularly in the large urban areas.

This election was encouraging, and we have identified over 60 people who are interested in running for office in the future. Most are interested in the general election in 2010, although some have identified local races for 2011 and even state races in 2012 that they are interested in pursuing. The national website has been very helpful in identifying these people, and it allows us to focus more efforts on follow-up and guidance for candidates.

Our 2010 LPPA annual convention will be held the weekend of March 27, 2010 at the Harrisburg Hilton. Additional information on the event will be available soon.

The 3rd annual International Students For Liberty Conference is coming up, and the Libertarian Party of Pennsylvania has sponsored the two previous events. We look forward to again participating as a sponsor this coming year.

I am pleased with the progress we are showing not only at the polls, but also in the organizational structure of the LPPA. We have had an influx of energetic volunteers, again with the aid of referrals from the national website. This has allowed us to improve the function of some of the statewide committees and develop more of our local organizations, which is key to our continued improvement. Although we have had some changes in the LPPA executive committee this year, those who have stepped up to fill the roles have superb skills and the enthusiasm to help us continue to improve.

The LPPA executive committee is currently:

Chair: Michael J. Robertson
Eastern Vice-chair: Lou Jasikoff
Western Vice-chair: James Fryman
Secretary: Vance Mays
Treasurer: Chuck Boust

Respectfully submitted,

Michael J. "Mik" Robertson
Chair, Libertarian Party of Pennsylvania

Virginia

I offer the following report on behalf of LPVa chairman Jeff Bowles (bowles_4@hotmail.com).

We continue to see increased levels of activity in some important population centers, including the suburbs of Washington, D.C., the Tidewater area (Hampton, Newport News, Norfolk, Virginia Beach, and Chesapeake), and central Virginia (both Charlottesville and Lynchburg). In addition, we have many new Libertarian contacts and

organizations on college campuses. In the Charlottesville area, Jefferson Area Libertarians members James Curtis and Jim Lark have been invited to appear the second Thursday of each month on the "Schilling Show," a popular weekday news/talk show on WINA radio (1070 AM) in Charlottesville.

The LPVa has taken advantage of the "Tea Party" phenomenon, in that LPVa members and local affiliates have taken prominent roles in organizing and participating in various Tea Parties. In particular, the Jefferson Area Libertarians (Charlottesville area), the Tidewater Libertarian Party (Norfolk, Virginia Beach, Chesapeake), and the Lynchburg Libertarians have been major participants in Tea Party events. Lynchburg Libertarians chair Dana Hale organized a Constitution Day Tea Party in Lynchburg on Sept. 17; the event received substantial media coverage in Lynchburg and Roanoke. LPVa chairman Jeff Bowles and LPVa vice chairman Jim Lark gave speeches at the event.

The Lynchburg Libertarians have increased tremendously their level of activity. LL sponsored booths at both the Centerfest in Bedford on Sept. 26 and the Railroad Festival in Appomattox on Oct. 10 (the first time an LP organization has appeared at these annual events). On Oct. 31 LL sponsored an information booth at the annual Sedalia Chili Cook-off (in Bedford County). LL team members included Ms. Hale, her husband Gideon Hale, Ray Hawkins, Patrick Hubble, and Dave Overstreet, with help from Liz and Jeff Bowles, Rebekah and Byrd Hoskins, and Jim Lark (the chili chef). For the second time in three years, the team's chili won an award (second place this year) in the competition. Due to this outreach, attendance at monthly LL meetings has recently increased by a factor of nearly four. In addition, LL is supporting a newly formed Libertarian group at Liberty University.

The State Central Committee of the Libertarian Party of Virginia held a quarterly meeting in Richmond on Oct. 25. Matt Cholko ran a good race for the House of Delegates in the 39th District (northern Virginia), receiving 3.14% of the vote in a race involving a Democrat incumbent and a Republican challenger. As indicated in my previous report, we may have congressional candidates next year in the Sixth District (which contains Roanoke, Salem, Lynchburg, Lexington, Staunton, and Harrisonburg) and the Ninth District (roughly everything west of Roanoke County). In addition, the LPVa may have a congressional candidate in the Eleventh District (northern Virginia).

West Virginia

Appendix H. Dr. James Lark, Region 5S, Nashville, TN, December 5-6, 2009

As of this moment, I have not received a report from Libertarian Party of West Virginia chairman Matt Harris (mdh@lpwv.org).

Region 6 Report – LNC Nashville, December 5-6, 2009

Submitted by Julie Fox

LNC Region 6 Representative

November 30, 2009

Since the July LNC meeting in St. Louis I have attended various meetings and conferences in my region.

I attended the LPWI Executive Committee meeting in Plover, WI on July 26.

I attended LP Illinois State Organizing Committee meetings/teleconferences on July 30, August 27, September 24, and October 25.

I provided a year-in-review report on the LNC at the LP Illinois State Convention, October 25 in Collinsville, IL.

I gave a brief talk about the LP and my campaign for Illinois Comptroller, and represented the LP at our booth at the Students for Liberty Midwest Conference at the University of Chicago on October 17.

I represented the LP and my campaign at LP outreach booths at the McHenry (IL) County Fair in August and at the Kane County (IL) Gun Show in October.

I attended Heartland Institute's 25th Anniversary Banquet in Chicago on October 29.

Please welcome two new state chairs in the region, both of them taking office in October. Gene Siadek took over as Chair of the Nebraska LP when former Chair Jerry Kosch chose not to run for another term. Lupe Diaz of Illinois was elected at the LP Illinois state convention business meeting. He replaces outgoing temporary chair Val Vetter.

Missouri

New Missouri LP Secretary

The Missouri LP Secretary elected last spring at our state convention has resigned. Julie Stone was appointed Missouri LP Secretary at a special State Committee meeting held Nov. 15th.

2010 Elections

Patty Tweedle is running for State Representative District 62 in a special election to be held February 2nd, 2010 to fill a vacant seat.

Mike Bozarth is running for re-election for St. Joseph, MO City Council 3rd District. Missouri municipal

Appendix I. Julie Fox, Region 6 Report, Nashville, TN, December 5-6, 2009

elections will be held April 6th, 2010.

Julie Stone of St. Louis has publicly announced her candidacy for Missouri's First Congressional District.

Candidate filing for the 2010 federal and state elections opens February 23rd and closes March 30th, 2010.

2010 State Convention

The Missouri LP 2010 State Convention will be held March 6th, 2010 in Jefferson City, MO. More details to come as they are developed.

Media

Missouri LP State Chair Glenn Nielsen was quoted in an article in the KC Star regarding the November elections.

Boone County LP Chair John Schultz has been participating for over two years on a political round table every other Friday on The Eagle 93.9FM in Columbia, MO with a Democrat and a Republican. State Chair Glenn Nielsen sits in for John on occasion. The show is hosted by former LP Presidential Candidate Gary Nolan.

Missouri LP State Chair Glenn Nielsen will be guest hosting The Drive with Gary Nolan Friday Nov. 27th on The Eagle 93.9FM in Columbia, MO.

Missouri LP Vice Chair and likely US Senate candidate Cisse Spragins had two radio appearances in November. For an hour on KOPN 89.5FM News at 5PM with host Steve Spellman and for a half hour on The Drive with Gary Nolan on The Eagle 93.9FM.

Missouri LP State Chair Glenn Nielsen was interviewed at 9AM Nov. 20th for an hour on KRMS 1150AM in Osage Beach, MO.

Missouri LP State Chair Glenn Nielsen has guest hosted the radio show Sex, Drugs & Civil Liberties Tuesdays at 7PM on KOPN 89.5FM in Columbia over the summer.

Outreach

Both Missouri LP Chair Glenn Nielsen and Vice Chair Cisse Spragins have attended and spoken at recent Missouri regional Campaign for Liberty Conferences. Both Missouri Campaign for Liberty co-chairs lean libertarian. One has expressed an interest in running for office in 2010 as a Libertarian. The other has expressed interest in working for the 2010 Missouri LP US Senate candidate.

Appendix I. Julie Fox, Region 6 Report, Nashville, TN, December 5-6, 2009

College Affiliates

A new College Libertarian group has been formed at Missouri State University in Springfield, MO.

MIAC Public Hearing - Missouri LP Vice Chair Testifies

Missouri Libertarian Party Vice Chair Cisse Spragins testified before the Missouri State House Interim Committee on State Intelligence Analysis Oversight August 31st, 2009 in Grandview, MO.

The last MIAC public hearing will be held 11:00 a.m. Wednesday, September 9, 2009 at the Missouri State University, Ballroom East, Plaster Student Union, 1110 East Madison Street, Springfield, MO. Southwest Missouri libertarians plan on testifying.

Submitted by

Glenn Nielsen

State Chair

Missouri Libertarian Party

<http://lpmo.org>

Wisconsin

At the latest Excom meeting, the business committee agreed to drop the membership dues to \$1, with the idea of attracting more members who will be on our list next spring when we need help getting signatures for candidates. It was felt that we would also get enough contributions, one-time and monthly, to more than make up for the shortfall in dues.

Members of the party attended a convention of 'liberty' groups at Olympia Resort in Oconomowoc recently. Although some non-partisan groups like the Campaign for Liberty appear to be on the same page as the LPWI, many groups that attended were at odds with the principals of the Libertarian Party. "Any coalitions would be tenuous" was the consensus of LPWI members I talked with.

Our affiliates in Madison and Milwaukee are keeping active and have done well in regular meeting attendance as well as their social gatherings that they hold on a regular basis.

We will be holding our next Excom meeting at Olympia Resort in Oconomowoc on Saturday, Jan. 30.

The 2010 LPWI state convention will be held late March or mid-April at the Olympia Resort in Oconomowoc; date to be determined shortly.

2010 Candidates:

Appendix I. Julie Fox, Region 6 Report, Nashville, TN, December 5-6, 2009

- > Ann Martel, Franklin, WI State Senate, 28th district.
- > Crayton Hause, Local office in Tomah
- > James Stemwedel, Local office in Green Bay
- > Melissa Stelter, Assembly District 78, <http://www.melissastelter.com/> (filed)
- > Michael Ballard, city council in Wausau
- > Stephen Henderson, local office in Prairie Du Sac
- > Tim Nerenz, Congressional district 2, <http://timnerenz.com/> (filed)
- > Torrey Jaeckle, Assembly District 76, <http://www.torrey2010.com/> (filed)
- > Wade Firestone, Assembly District 69

Submitted by LPWI State Chair Ben Olson and Julie Fox.

Nebraska

The executive committee met on October 7. Jerry Kosch, the State Chair, resigned. The executive committee then elected Gene Siadek as his replacement. The following are the current members of the executive committee:

Gene Siadek – Chair
Klaus Linder – Vice-Chair
Dan Cox – Secretary
Chris Costello – Treasurer
Randy Eshelman – Communications Director

The new executive committee met for the first time on November 11. The main topic was getting the website back in order. I received and followed up several contacts from the national party.

Nebraska did not have any elections in November. At this point, we have no Libertarians in office.

I would also like to commend Jerry Kosch for his service. Jerry has been with the party for many years and has given many hours of service for the Libertarian Party. He continues to be involved with local party efforts.

Submitted by

*Gene Siadek
State Chair*

Iowa

No report provided. The following is from an e-mail of State Chair Ed Wright sent shortly after the November elections.

Iowa 2009 November election results:

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Bill Lynn was re-elected Davenport Alderman. Nick Taibor won in a run-off election on December 1 for City Council, Cedar Falls, Iowa. Roger Fritz ran for Mayor of Roland. No information has been provided to date on the outcome of that race.

Minnesota

No report submitted. The following is part of an e-mail from State Chair Bob Odden

It appears that Minneapolis will only have a November election this year. Minneapolis went to a system where you pick your first, second, etc choice so there is no primary. Diana will be in a September Primary with 6 other candidates for the Mayor of Maplewood. Two candidates get through the primary and then to the general November election.

List of Candidates in November 2009 elections:

Christopher Clark, Mayor of Minneapolis

Raymond Wilson Rolfe, Minneapolis Ward 3 City Council

Melissa Hill (running under the title "Civil Disobedience")Minneapolis Ward 3 City Council

Diana Longrie, Incumbent Mayor of Maplewood

South Dakota

Per Tony Ryan, there has been no activity in a long time. State Chair Andre Agar became inactive after not gaining ballot status in the last election cycle.

North Dakota

No report submitted. No active website.

Illinois

No report submitted. The following is derived from notes and minutes of recent State Organizing Committee meetings.

LP Illinois held its annual state convention in Collinsville October 23-25. Keynote speaker was Sharon Harris. A number of vacant Executive Committee seats were filled:

State Chair – Lupe Diaz

Secretary – Daniel Kamerling

Treasurer – Charles Sila

Campaign Director – Crystal Jurczynski

Legislative Director – David Davies

Newsletter Editor – Ken Prazak

Five of the seven candidates necessary per Illinois law for a full state slate were elected by members:

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Lex Green – Governor
Ed Rutledge – Lt. Governor
Michael Labno – US Senate
Josh Hanson – Secretary of State
Julie Fox – Comptroller

The party is missing candidates for Treasurer and Attorney General to fill out the necessary slate. Several candidates for Treasurer have come forth. A candidate for Treasurer is expected to be elected by the State Organizing Committee within the next few months. The state party must elect a candidate for Attorney General by May or June of 2010 in order to fulfill state requirements for ballot access.

Outreach: DuPage County, McHenry County, and Fox Valley Libertarian parties had booths at county gun shows in September and October. LP Illinois had a booth at Students for Liberty Midwest Conference at the University of Chicago on October 17.

The party had two advertisements in the *Illinois Shooter* October and November newsletters. Val Vetter and Deb Aaron staffed an LP booth at the Renewable Energy Association Fair in Oregon August 8-9. Student chapters at Northern IL University, University of IL Champaign-Urbana, Wheaton College, and Elmhurst College continue to organize and gain more members.

Membership: Membership is now slightly over 1500 members, based upon the state's database.

REGION 7 REPORT MISSING

MUTUAL CONFIDENTIALITY AND NON-DISCLOSURE AGREEMENT

Effective as of: _____, 2009 (“**Effective Date**”)

By and Between

And

<p>Libertarian National Committee, Inc. 2600 Virginia Avenue, N.W., Suite 200 Washington, DC 20037</p> <p>(“LNC”)</p> <p>Attention: Executive Director</p> <p>Phone No.: (202) 333-0008 Fax No.: (202) 333-0072</p> <p>E-Mail Address: wes.benedict@lp.org</p>	<p>_____</p> <p>(name – printed)</p> <p>_____</p> <p>(address)</p> <p>(“COUNTERPARTY”)</p> <p>Phone No.: _____</p> <p>Fax No.: _____</p> <p>E-Mail Address: _____</p>
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The parties to this Agreement (individually “**Party**” and collectively “**Parties**”) have disclosed and/or desire to disclose certain confidential information to each other. The Parties will disclose confidential information to each other in connection with _____ (the “**Stated Purpose**”). To protect the information, the Parties agree as follows:

1. **Discloser and Recipient.** As to any particular Confidential Information (defined below), the Discloser is the Party disclosing the Confidential Information and the Recipient is the Party receiving the Confidential Information.
2. **Confidential Information.** As used in this Agreement, “Confidential Information” means any information (whether tangible or intangible, printed, electronic, or otherwise) and items embodying information (including graphs, photographs, samples, working models, and prototypes) at any time furnished by Discloser to Recipient or to which Recipient is exposed, whether before or during the term of this Agreement, including, without limitation, (a) electronic mail; (b) telephone and computer based conference calls; (c) files and information from LNC’s “Raiser’s Edge” database; (d) lists of, and the identities of, or information concerning, voters, prospects, Discloser’s customers, members, suppliers, or other business partners; (e) information concerning Discloser’s business and business plans; (f) Discloser’s marketing plans and materials; (g) financial information concerning Discloser and its affiliates; (h) information concerning Discloser’s trade secrets; (i) information from third parties that Discloser is obligated to treat as confidential; and (j) information that is derived from

Confidential Information (for example through testing, analysis or processing).

3. **Restrictions on Use; Non Disclosure.** Except as otherwise expressly permitted in writing by an authorized representative of Discloser, Recipient agrees that it will not:
 - (a) use the Confidential Information of Discloser for any purpose other than the Stated Purpose;
 - (b) directly or indirectly copy, or otherwise reproduce (in whole or in part) any Confidential Information of Discloser; or
 - (c) disclose, reveal or otherwise provide access to Confidential Information of Discloser to any person or entity other than its employees, directors, officers, agents and consultants who (i) have a need to know to further the Stated Purpose; (ii) have been advised of the information’s confidential status; and (iii) are subject to legally binding obligations of confidentiality as to such information no less restrictive than those contained in this Agreement; provided, however, that Recipient shall at all times be fully responsible to Discloser for the compliance by such persons and entities with this Agreement.

4. **Exceptions.** The obligations set forth in Section 3 above shall not apply to Confidential Information that:

(a) before the time of its disclosure was already in the lawful possession of the Recipient; or

(b) at the time of its disclosure to Recipient is available to the general public or after disclosure to Recipient by Discloser becomes available to the general public through no wrongful act of the Recipient; or

(c) Recipient demonstrates with appropriate written documentation to have been lawfully independently developed by Recipient without the use of or reliance upon any Confidential Information of the other party and without any breach of this Agreement.

5. Procedures. Recipient is required to take precautions to safeguard the confidentiality and privacy of all information received or produced subject to this agreement. Examples of such precautions include, but are not limited to, identification of information as confidential, keeping information in a secure location, and destroying printed and electronic copies of information after use.

Discloser shall take precaution to identify any information furnished to Recipient that is considered by Discloser to be confidential. Examples of such precautions include, but are not limited to, labeling a message as confidential in both the subject and body of any email containing information pertaining to donors

or voters and labeling any physical media as confidential (including case and packaging) that contains information pertaining to donors or voters. Failure on the part of Discloser to correctly identify as confidential any specific item or items of information furnished to Recipient shall neither constitute a waiver of confidentiality under this agreement nor release Recipient from any obligation to protect the confidentiality.

Recipient shall upon request describe to Discloser the procedures it uses to protect Confidential Information of Discloser, and shall thereafter at its own initiative advise Discloser of any changes in such procedures.

6. Ownership; No License. Each Party shall retain ownership of all rights, including all intellectual property rights, in its Confidential Information. Recipient agrees not to assert any claim of title or ownership to the Confidential Information or any portion thereof. Nothing in this Agreement shall be deemed by implication or otherwise (a) to convey to Recipient any right under any copyright, patent, patent application, invention, or other proprietary right owned by Discloser or anyone associated with Discloser; or (b) to create a commitment of any kind by either Party to enter into any further agreement with the other Party.

7. Disclosures Required by Law. If Recipient becomes legally compelled (by deposition, interrogatory, subpoena, civil investigative demand or similar process) to disclose any Confidential Information, then Recipient shall notify Discloser of the requirement promptly in writing so that Discloser may seek a protective order or other appropriate remedy. If a protective order or other remedy is not obtained, or if Discloser waives in writing compliance with the terms hereof, then Recipient shall furnish only that portion of the information which Recipient is advised by written opinion of counsel is legally required and to exercise reasonable efforts to obtain confidential treatment of such information.

8. Term and Duration. This Agreement shall become effective as of the Effective Date and shall perpetually govern all disclosures made between the Parties until such time as the Parties agree otherwise in a written instrument signed by both Parties. The obligations set forth in this Agreement shall survive indefinitely.

9. Warranty. Discloser represents and warrants that it has the right to make the disclosures under this Agreement and that Recipient's use of the Confidential Information in accordance with this Agreement will not infringe any trademark, copyright, patent, trade secret or other proprietary right of a third party.

10. Disposal of Confidential Information. Recipient agrees to return to Discloser all copies of Confidential Information promptly upon Discloser's request at any time. If return is impossible as to any portion of the Confidential Information, or upon Discloser's request, then Recipient shall certify to Discloser promptly that all such Confidential Information of Discloser, including all copies thereof, has been totally and permanently destroyed.

11. On-Site Visits. Any employee, director, officer, agent or consultant of one Party that enters the premises or property of the other Party shall follow all policies and procedures of the other Party in place on those premises, including, without limitation, all policies and procedures relating to health, safety and the protection of confidential or trade secret information.

12. Remedies. The Parties acknowledge and agree that a breach of this Agreement by either Party will cause continuing and irreparable injury to the other's business as a direct result of any such violation, for which the remedies at law will be inadequate, and that Discloser shall therefore be entitled, in the event of any actual or threatened violation of this Agreement by Recipient, and in addition to any other remedies

available to it, to a temporary restraining order and to injunctive relief to prevent any violations thereof, and to any other appropriate equitable relief.

13. Assignment. Neither Party may assign, delegate or subcontract any of its rights or obligations under this Agreement without the prior written consent of the other Party. Subject to the foregoing, this Agreement shall inure to the benefit of, and be binding upon, the successors and permitted assigns of the Parties.

14. Miscellaneous. No failure or delay by Discloser in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any right, power or privilege hereunder. This Agreement may be modified or waived only by a separate writing signed by Discloser and Recipient expressly so modifying or waiving any provision of this Agreement. If any provision or provisions of this Agreement shall be held, for any reason, to be illegal, invalid or nonenforceable,

then the remaining provisions shall nonetheless be legal, valid and enforceable provisions. This Agreement does not reduce or supplant the protections contained in the Uniform Trade Secrets Act. Notices required or permitted with respect to this Agreement shall be given in writing by (a) personal or courier delivery, (b) registered or certified mail with return receipt, (c) facsimile transmission with confirmed receipt, or (d) electronic mail with confirmed receipt. This Agreement constitutes the entire agreement between the Parties with respect to the subject matter of this Agreement and supersedes all earlier agreements and understandings, oral and written, between the Parties with respect to the subject matter. This document may be executed in one or more counterparts each of which shall be an original, but all of which together shall constitute one and the same agreement. Any signature of this Agreement through facsimile shall constitute execution of this Agreement by such party. This Agreement may be modified or waived only by a separate writing signed by both Parties.

The parties have signed this Agreement as of the Effective Date.

Libertarian National Committee, Inc.

By: _____
(Signature)

(Type or Print Name)

Its: _____

Witnessed

By: _____
(Signature)

(Type or Print Name)

(Type or Print Address)

COUNTERPARTY

By: _____
(Signature)

(Type or Print Name)

Conflict of Interest Disclosures

Dr. Lark noted via an e-mail there were no changes to his conflicts of interest disclosure dated June 26.
Dr. Lark is:

- Chairman, Board of Directors, Advocates for Self-Government
- Member, Board of Directors, International Society for Individual Liberty
- Member, Board of Advisors, Students for Liberty
- Member, Board of Directors, Libertarian National Congressional Committee